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Published by the Bartlett Area Chamber of Commerce 2969 Elmore Park Road, Bartlett, TN 38134-8309 Phone: 901-372-9457 • Fax: 901-372-9488

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**Strategic Partners** are engaged leaders of the community who fund the Bartlett Area Chamber's Economic Development program, which ensures the long-term prosperity for all citizens in Bartlett and Northeast Shelby County.























































## Mayor the

f you are new to Bartlett, I'd like to welcome you. If you are considering moving your family or your business, please take a good look at Bartlett. I'm grateful to have the honor to have served as mayor of this great city for the last 18 years. We are a full service city with a small town feel that I know you will be proud to call home.

I'm proud of the many amenities available to the citizens of Bartlett including our beautiful, award winning parks with some super green spaces as well as walking, biking and running trails. The parks are very well maintained by our Parks Maintenance crews and we consistently receive compliments from citizens. The Bartlett Recreation Center is second to none and Singleton Community Center is a hub for family activities and children's programs. We have a reputation across the country as a community that is interested in fitness and sports and we were recognized as a "Sports Town" in Tennessee several years back.

In addition to our outstanding Parks and Recreation programs, we have an exceptional Performing Arts and Conference Center with the ability to seat 350 while still keeping an intimate feel and a senior center with a wide variety of fun activities for its members. Bartlett Station Municipal Center is one of the cornerstones of our city amenities,

offering meeting and event space for many different groups and organizations. Our sanitation services are top notch and a big reason we are known for having a clean city. I am also very proud of our Police and Fire departments. Our first responders are a very important part of our city and are committed to keeping our citizens safe and healthy. Our folks love our families and our families love them. We get many compliments on their exemplary work.

Over the last several years, we have become the #2 location in the US for medical device manufacturing companies and those businesses are expanding and bringing more and more job opportunities to our citizens. We believe in a good education and over the last three years, Bartlett High School has been beautifully renovated. Originally built in 1917, it is now modernized and up to the task of educating our future leaders. In addition, the Tennessee College of Applied Technology now has a campus in Bartlett and we are very proud that they are offering dual enrollment programs to high school students which allows them to have the training and marketable skills necessary for the demands of the ever-growing local workforce.

2020 was a challenging year across our entire country because of the Covid-19 Global Pandemic. The restrictions



placed upon our citizens and businesses have been difficult to say the least and I know that having an administration that is responsive and caring to those affected can make all the difference. I am committed to the safety and well-being of those who live and do business in Bartlett. It is important to be able to get back to business as usual and for people to return to work safely and we are doing all we can to make that happen. I hope you will take a look around Bartlett, take part in the many activities and programs available and decide for yourself how wonderful our city really is. I have always said that Bartlett is a great place to live, work, raise your family and retire and now more than ever, that remains true.

A. Keith Myoner







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2020 MARKS A MAJOR MILESTONE FOR THE BARTLETT AREA CHAMBER OF COMMERCE (BACC), WHICH CELEBRATES ITS 40TH ANNIVERSARY. OVER THE PAST FOUR DECADES, THE CITY HAS BROUGHT IN MAJOR CORPORATIONS AND JOBS ALONG WITH CULTIVATING A THRIVING SMALL BUSINESS AND ENTREPRENEURIAL ENVIRONMENT.

# BACC Hits 40-Year Milestone of Helping Bartlett Grow

THE CHAMBER T<mark>ODAY TOUTS APPROXIMATELY 650 MEMBERS AND CONTINUES TO WORK HAND-IN-HAND WITH THE CITY ON ITS ECONOMIC DEVELOPMENT INITIATIVES.</mark>

f not for the vision and dedication of Bartlett leadership, Saint Francis Hospital-Bartlett would not be here today," said Chris Locke, CEO of Saint Francis—Bartlett and past BACC board chairman. "People from the community fought hard for approval to build the hospital, so we feel very devoted to meeting and serving the needs of the Bartlett area. The resources offered, great cost of living, excellent school system and overall economic benefits of Bartlett give us a competitive advantage in recruiting outstanding physicians and staff to our hospital."

Former BACC board chair Craig Esrael, president and

CEO of First South Financial, believes the BACC is one the main reasons that Bartlett is such a wonderful place to live and work.

"Being chairman of the Bartlett Area Chamber of Commerce was one of the best experiences of my career," said Esrael, who served as the BACC board chairman from 2011 to 2013. "It was my honor to serve alongside all the other board members and chamber staff who were truly focused on securing a bright future for Bartlett. A vibrant and active chamber means a better community for all who live and work in Bartlett."

When First South moved its headquarters from Millington, Bartlett was the logical choice.

"The positive impact the BACC has only reinforces that we made the right decision," said Esrael. "Under John Threadgill's leadership, I have no doubt that there are great things in store for Bartlett. I am excited to

see what the future holds for the Chamber and for Bartlett."

#### **CHAMBER ORIGINS**

Bartlett Mayor Keith Mc-Donald was instrumental in the chamber's formation.

Former Mayor Bobby K. Flaherty (center)





#### **Bartlett Mortgage**

# Is Refinancing Resinancing For Market States of the States

#### Millennials Are Ready to Save Money

A survey commissioned by Lending Tree says that 16% of millennials—that's 1 in 6— are ready to save money on their mortgages and likely to apply for a mortgage refinance in 2020. Of Gen Xers surveyed, 15% say they will apply for a mortgage refinance this year.

- Lendinatree con

You've heard that refinancing is a way to potentially lower your monthly payments, pay off your mortgage, realign debt, or change the type of mortgage you have on your home, and you'd like to explore options. Your home is your most significant investment, and you want to ensure that whatever you do, it's the right move for you and your family.

Your home is your most significant investment, and you want to ensure that whatever you do, it's the right move for you and your family. Saving money and making your financial future more comfortable and secure are important considerations. So, the big question is this:

#### Is refinancing right for you?

Depending on your financial needs, cashing out your home equity when you're refinancing enables you to use the money for other debt.

Renovations are an expensive undertaking but can add much value to a home. If you're thinking of refinancing and using the equity in your home to offset the burden of costly home improvements or repairs, you'd be in good company. Lots of Boomers and Generation Xers with equity in their homes have benefited from folding the costs of home improvements into lower-interest-rate home mortgages.

Is refinancing right for you? If your answer is a resounding, "yes," we'd advise getting started with a mortgage officer at your

local bank, go there first to talk about all the pros and cons. Our Bartlett Mortgage officer is happy to take a look at your current circumstances and make recommendations outlining the most beneficial path for you and your family.

As a local lender, knowing our customer base enables us to not only help them make sound decisions but also make the experience of refinancing as painless as possible.

Our local status gives us a degree of freedom in shaving dollars of the cost of refinancing. We have flexibility in our rates and

off the cost of refinancing. We have flexibility in our rates and finance charges that make us competitive with any national lender.

LAUNDRY

DINING

bankofbartlett.com



He owned a Bartlett business, McDonald Insurance and Financial Services, during the late 1970s and was a member of the Bartlett Businessman's Association (BBA).

Oscar Yates, the city's mayor at the time, had heard of something in Nashville called the Three Star



Sue Coleman, first BACC President

Program for rural community development, and he tasked McDonald with going there to find more about it.

"I went up and talked with our then-state Rep. Harold Byrd and the ECD (economic development) people, and they said it looked like the only thing we were missing from being able to join the program was a legitimate chamber of commerce," McDonald said.

Upon his return and subsequent discussions with the BBA members, the group changed in 1980 into a chamber. The move made it open to all businesses, and the organization hired its first part-time employee. In 1984, the Chamber reorganized and hired its first full-time employee, Sue Griffith. She is now Sue Coleman.

"Sue and I went around and visited with other chambers and saw how they were doing things and how they were recruiting businesses, and we took a look at what we were missing at the time," said McDonald, who remembers when there was just a McDonald's and a Kentucky Fried Chicken along with the Bank of Bartlett in town.

"So we talked to other bankers, restaurants and retail shops about coming here, and that's how we kicked off our economic development."

About the same time in a back room of the restaurant at the old Shelby Motel, some local business people and politicians were discussing creating an industrial park in Bartlett.

"The Board of Mayor and Aldermen at the time voted to buy the land (100 acres off US 64) for the Bartlett



When the Bank of Bartlett opened its doors forty years ago, the small city was hardly a center buzzing with commerce or economic development. "It was just a quiet little town," recalls Harold Byrd, a founder, vice-chairman and president of the Bank of Bartlett. "But we saw this area's great potential—with it's strategic location to major highways and railroad—we knew Bartlett was ripe for growth."

Byrd's hunch was correct. After opening its first branch—which remains its national headquarters—Bank of Bartlett today boasts seven full-service locations. As one of the largest community banks in the Memphis metro, it ranks among the top 30 banks in Tennessee.

"Our success is connected to the growth and vitality of the Bartlett community." explains Byrd, "Becoming one of the Chamber's charter members helped us forge strong relationships in the area." Those same relationships also influenced the widening of Highway 64, transforming Germantown Parkway into a major transportation route. It also influenced the decision of Brother International to lay stakes in Bartlett, and for the medical device industry to sprout and grow.

Byrd credits local figures, like former Bartlett Mayor Bobby Flaherty, for providing the early leadership that turned Bartlett into a diverse, integrated community offering desirable neighborhoods, retail and office venues, and industrial parks. "If we hadn't had that leadership then, we wouldn't be where we are today."

for the Bartlett Industrial Park for \$1 million and caught a lot of grief for the decision," said McDonald.



Summerdale Estates off Highway 70

He served as the Bartlett Chamber president in the mid-1980s before being appointed as a city alderman in 1997 and then elected as mayor in 2002.

Once Richard Medical Company (now Olympus) and Brother signed on as the first tenants of the industrial park, everyone in town thought starting the park was a great idea.

"There was a great debate back in the day – there were those who just wanted Bartlett to be a bedroom community only, and that, in the minds of many of us,

was not a sustainable way to grow the community, so we started the commerce and the industry," McDonald said.

He credits Coleman with putting in the time and energy over her 21-year career with the Chamber to bring in new members and work closely with the city on a common vision.

"In the '80s, we really focused a lot on industrial development, and we got quite a few businesses into the industrial park," said Coleman, who started with the BACC as its executive vice president before becoming president. "As the city grew and we got into the mid-1990's, we started looking more at retail because there wasn't much of it in Bartlett."

During her time at the Chamber, there was an emphasis on expanding the city's amenities in order to make it a more complete city, with the Bartlett Recreation Center and Bartlett Performing Arts and Conference Center as well as multiple movie theaters opening in the mid- to late 1990s.

The Chamber started Leadership Bartlett in 1990 and Youth Leadership Bartlett in 1998, along with the Bartlett Education Foundation the same year, and the BACC was responsible for starting the city's Christmas parade before the city took over duties.



Governor Lamar Alexander and Speaker of the House New McWherter visiting Bartlett schools (circa 1983)

Youth Leadership Bartlett in 1998, along with the Bartlett Education Foundation the same year, and the BACC was responsible for starting the city's Christmas parade before the city took over duties.

"We started a number of things because we thought Bartlett needed them," Coleman said. "We just have a great city. It doesn't have the divisiveness that other communities have, and it's given the city an opportunity to grow and flourish through the years."

#### RECENT ACCOMPLISHMENTS

"When I first arrived at the BACC, I wasn't exactly sure what to expect," Threadgill said. "To my surprise and delight, I quickly discovered that Bartlett not only had a solid business base but that it was extremely diversified and, most importantly, exhibited a healthy entrepreneurial climate."

Achievements for the Chamber under Threadgill's leadership include playing a role in forming the Shelby

County Chambers of Commerce Alliance in 2007, assisting in the creation of the Greater Memphis Medical Device Council (GMMDC) in 2014 (which helped Bartlett obtain the recently finished TCAT facility within Bartlett Corporate Park) and initiating a 10-year Vision 20/20 economic development plan in 2010.

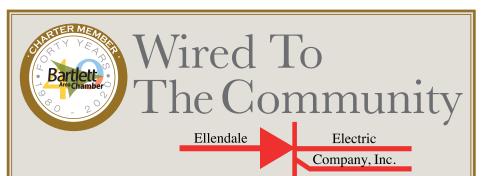
"Probably the most positive thing that happened in Bartlett during my tenure was the creation of Bartlett City Schools, which Mayor McDonald and other leaders made happen. BCS has had a big impact on recruiting investors into the area and retaining the ones we have," Threadgill said. "Our 2011 Life Science Study, which ultimately led to the creation of the GMMDC and the TCAT- Bartlett campus, helped change the perception of Bartlett as a dynamic job-creating center."

He believes a proactive chamber does two things well; it brings the public and private sectors together to focus on a common goal that benefits the community, and provides a strong networking apparatus that allows diverse businesses to communicate and benchmark with one another in ways that would be more difficult in other circumstances.

"Facilitating is the core of a chamber's strength," Threadgill said. "The Olympus expansion is a good example of the BACC working with local, state and federal agencies to recruit a private investor to Bartlett. It was definitely a team effort, but the BACC helped bring everyone together. The TCAT project was another example of the Chamber's getting involved in an initiative that required a team effort."

One of the next major projects for the BACC will be working with the city and school system to develop a new long range economic development strategic plan, which will be more comprehensive than the previous Vision 20/20 economic development plan created 10 years ago.

"Now more than ever, as community leaders we need to step back, listen to our members and other business



When Jim Anderson started Ellendale Electric in 1979, he had five trucks, a handful of guys, and lived on the company property. More than forty years later, Ellendale has 110 employees and almost 70 vehicles. Controller Cindi Atkins, who's been with Ellendale for 18 years, says a good number of their workers have been with the business for 30 or more years. "Many of us live out here, know the community, and remember when we had no streetlights or sidewalks."

Like some other Charter members, Ellendale's client base reaches into the tri-state area. Offering commercial and residential services, Ellendale has become so well known they don't have to rely on advertising to reach new customers. "We have quite a few of our original customers—second and third generation," says Atkins. "Most are referrals, word-of-mouth and repeat customers."

Anderson, who still runs his company from a building a short distance from his original location, says his keys to success are "doing a great job, and competitive pricing." But he's also known for turning away very few opportunities. With a laugh, Atkins jokes, "He says we'll even decorate your house at Christmas if necessary!"



Farmland at Highway 64 and Germantown Park became Wolfchase Mall

leaders to effectively map out a long-term strategic plan that will provide a direction for the Chamber for the next 40 years," said Locke.

He hopes to align with the strategic directions developed by civic leaders to create synergies that will maximize investment in the continued advancement of the Bartlett community.

Threadgill is excited when thinking about the Chamber's next 40 years.

"No one has a crystal ball that can see clearly into the future, and 40 years is half a lifetime away," he said.

"However, my hope is that this chamber remains a major asset for Bartlett and helps guide its leaders on a positive course."





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## 40 Years of







## Change and







# MAYOR MCDONALD LOOKING BACK 40 YEARS

his year, 2020, the Bartlett Area Chamber of Commerce celebrates its 40th anniversary. The growth since the Chamber's inception in 1980 has seen Bartlett achieve a prosperous business, retail and industrial community creating a sustainable econom-

ic stronghold that continues to grow today. Considered the geographic center of Shelby County, the future of Bartlett looks incredibly bright, and there are many people whom we can thank for that strong foundation.

Current Mayor A.
Keith McDonald was
one of the first people
involved in the
creation of the
Bartlett Chamber.
McDonald was very
involved in community
endeavors and was

a member of the Kiwanis Club, along with then Mayor Oscar Yates and went on to open his own business in 1981, McDonald Insurance and Financial Services. They learned of an economic development incentive program called the Governor's ThreeStar Award and Mayor Yates asked McDonald to take a trip to Nashville to find out what was involved in bringing that to Bartlett. McDonald recalls, "I met with then State Representative Harold Byrd in Nashville and found out that we only lacked a legitimate Chamber of Commerce. I came back to Bartlett and explained to Mayor Yates and some of the other prominent business people what needed to happen, and we began the work".

McDonald, along with many others, was energized and committed to bringing the program here, and as a result the vision was realized and the Bartlett Area Chamber of Commerce was chartered in 1980 with 24 members. Sue Griffith, now Sue Coleman, was hired and she and McDonald began the task of training and traveling around the state to see how other Chambers were operating and attracting businesses. They

focused their attention locally on banks, restaurants, clothing companies and other businesses and the fruits of that early work can be seen all along Stage Road today.

In 1983, a smoky back room of the old Shelby Restaurant became the official meeting place for discussions about creating an industrial park in Bartlett. McDonald credits Mayor Bobby Flaherty, who was in



Bartlett Chamber...

office at this time and then-Alderman A E Beaty who was so instrumental in giving this idea clarity for the other sitting Aldermen. In addition, he acknowledges Charlie Goforth, then-Director of Planning and Economic Development along with Tim Hacker, Richard Cole, the Byrds and so many other visionaries for their tireless work in this endeavor.

The City of Bartlett made the one million dollar purchase for land on Highway 64 for the Bartlett Industrial Park, which currently is home to more than 200 thriving businesses. McDonald explains that "the local officials, Aldermen and Mayor got a lot of pushback from those who were content to keep Bartlett a "Bedroom Community" which was not sustainable, but within two years, the City received 10 times the value of that purchase back when businesses like Richards Medical,

now Olympus, and Brother International located here. When Richards Medical made Bartlett their home, it was the first step to this area becoming the 2nd most concentrated medical device manufacturing location in the United States. Brother's move to Bartlett caught worldwide attention and attracted even more businesses in the city, Brims and Kele, Inc. among them, and they collectively brought many job opportunities and infused much needed tax dollars into the local economy. This success changed the minds of those who were against the purchase." Around that same time, McDonald, Sue, Charlie and Mayor Flaherty were sent to Japan to learn the culture and standards. That trip was the beginning of a strong business relationship with Brother International which continues today.

McDonald was elected President of the Bartlett Chamber in 1985 and the City received the first Governor's ThreeStar Award. He continued to serve in that capacity until 1987. He went on to be appointed as a Bartlett alderman in 1997, elected as Bartlett mayor in 2002 and continues serving in that role today. McDonald says, reminiscently, "I am very proud of the part I played in the creation of the Bartlett Chamber, and I am grateful for the work of so many others who helped make it a reality. 2020 has been a year for the history books

with the onset of the Covid-19 global pandemic and the resulting economic and personal turmoil for so many in our country. As we strive to regain our momentum



and reopen the businesses and schools, we find that we have much to be grateful for in our community. As a result of the dedication and foresight of those who recognized what Bartlett could be, our foundation is strong and we owe a huge thank you to the Bartlett Area Chamber of Commerce and those who work tirelessly for the future of our great city."



Bartlett has long been known for its great neighborhoods. But great neighborhoods aren't great by accident. It's because they're safe, and they offer opportunities for socialization, mobility, and diversity. Above all, neighborhoods are great because people care about their families, their homes and each other as they participate in community life.



ome neighborhoods are so desirable, it's residents are almost hesitant to share information about them. Luckily, that was not the case when we set out to discover the hidden charms of Davies Plantation in Bartlett. Henry Boyd, a retired safety consultant who's lived in the neighborhood for 35 years, recalls moving to the area when it was still unincorporated, and was being developed to capture and retain its country charm. "Ours was the tenth lot, and much of the attraction was the fact there were no streetlights, sidewalks, curbs or gutters. And today, it's still a lot like living in the country."

Davies Plantation was named after the William E. Davies family, who began purchasing land in 1838, and eventually owned around 2,000 acres in the area where the 900-home neighborhood now sits. Each lot is built well off the road, and has between one to three acres. Most are still wooded and teeming with deer, raccoon, foxes, possums, and the occasional bobcat. "All the roads through the neighborhood were designed with the contour of the land," says Boyd. "There are a lot of quiet coves, and not much traffic. The rural character has definitely been maintained."

When the area was first developed in the early 1980's it abutted Lakeland, Bartlett and Memphis. Eventually homeowners realized they must be absorbed into one of the three areas so that they would have access to fire, police and trash pickup services. Although some fretted at the prospect of paying additional taxes,



the residents finally agreed these essential services were worth becoming part of the City of Bartlett. In 2006 Davies Plantation was annexed.

"I think most residents would agree it was the superior choice between the alternatives," says Boyd, who grew up in Memphis. "The City has been accessible to us. We can go straight to Mayor McDonald with any concerns. I think most would say it's been a good fit."

One of the amenities Bartlett provided was an eight-acre park built right in the middle of the neighborhood. There's playground equipment with swings and a small climbing wall, and a lake filled with bass and crappie. The water is encircled by a walking trail, benches and picnic tables.

Another unique feature of the community is the historic Davies Manor Museum. Housed in the oldest surviving dwelling in Shelby County the museum is a two-story log and chink cabin which was donated by Ellen Davies-Rodgers, the last living relative of the Davies family. Staffed by three people, the museum is open year-round and its grounds are used for picnics, private rental events, and neighborhood festivities included Easter egg hunts, chili cook-offs and even an international food festival. This year the

museum received the prestigious
Past Presidents Award from the
Tennessee Association of
Museums. In competition against
some of the biggest and most well
known in the area, the Davies Manor
Museum was awarded for its permanent exhibit including 'Rediscovering
Lost Narratives of Enslavement,
Migration, and Memory Through the
Davies Family's Papers.'

"We are fortunate to be part of this Bartlett neighborhood," says Boyd, who served six years as board president for Davies Manor Museum. "The sense of community, and its historical links make it an interesting and unique place to live. I wouldn't want to live anywhere else."





e've been mitted to

fully com-Bartlett

ever since we opened up our first practice there in 1994," explains Dr. Aric Giddens, one of MOGA's 35 providers operating out of the group's locations in Memphis, Germantown and DeSoto County. Additionally, around 135 other employees work at Memphis Obstetrics & Gynecological Association, making MOGA one of the largest women's specialty healthcare practices in the Mid-South.

When MOGA first opened in the Bartlett area, it was located at Methodist North. It later moved into a building on Educator's Lane, and then in December 2019 the practice relocated into its own 16,000-square-foot building at 8110 N. Brother Blvd. in the Wolfchase area.

"We now have all of our administrative offices, as well as healthcare facilities, under one roof," says Melissa Conklin, office manager and Bartlett resident since 1985. That means ultrasounds, mammography and other in-office procedures can be done onsite in one visit. Even minimally invasive surgery, including laparoscopic and robotic assisted surgeries, can be performed in MOGA's state-of-the-art facility.

So what is the secret sauce that's contributed to MOGA's decades long success?

"When our founders, Drs. John Gayden and Henry Leigh Adkins, opened this practice in the mid-eighties," says Dr. Giddens, "it wasn't with the notion of becoming the biggest practice, but



instead, becoming a practice that would evolve with the market, focus on what we're good at, and always remain patient-centered and relatable to the community."

Those goals remain topof-mind with its providers and staff. Most of MOGA's physicians have been with the practice for many years, and most have ties to the Memphis area. Its CEO, Robert Burns, has served as practice manager since the association opened in 1985.

In the community Burns served last year on the Leadership Team Mid-South for Go Red for Women, and like others with MOGA. has been involved in the annual Susan B. Komen Race for the Cure. "Our Bartlett practice has also been involved in various local activities over the years," says Melissa Conklin, "including events at area high schools."

The sense of relatability and community also spills

over into the members of the practice itself. MOGA has a brother-sister team, Dr. Jason Williams and Dr. Heather Wherry—and even has a husband-wife team, Drs. Aric and Andrea Giddens. The two met during a chaotic late night at the Regional Med. Aric, who was still an intern at the time, assisted Andrea with an emergency C-section. Impressed with her skill and professionalism that evening, Aric vowed he would get to know her better. "She was not only the kind of doctor I wanted to be myself, but she was also the kind of partner I was looking for—professionally and personally." The two eventually married, and both came to work for MOGA.

"...becoming a practice that would evolve with the relatable to the community."

market, focus on what we're good at, and always remain patient-centered and

> The 26-year-old practice is filled with many human interest stories, and even with accounts of doctors leaving the organization, only to come back again. "A lot of what makes us unique goes back to the kind of people who first started this group," reflects Dr. Giddens. "There's hardly a day that goes by that I don't quote something our founders have taught me."

> > – Deborah Camp

# Therapy: The Healing Power of Dogs

he role of in human healing is documented historically, with evidence recording how canines aided ailing humans over hundreds of years. Nurse and early social reformer Florence Nightingale noted pets were "excellent companions for the sick." In 1919, the US military employed dogs for therapeutic intervention for patients traumatized by war. Even psychoanalyst Sigmund Freud enlisted his pet dog Jofi during sessions with patients. But it wasn't until the 1960s that therapy dogs began trotting into the mainstream.

Locally, Delynn Byars and her therapy dog Luc, bring joy to patients at St. Jude, Sycamore Place, Hospice House in Collierville, and other facilities where people are treated with life threatening illnesses and trauma. "Most peoples' concept of bad day is a flat tire or screwed up restaurant order," says Byars, who works for First South Credit Union. "A really hard day is someone dealing with cancer."

And that's where Luc and Byars step in—together they lift spirits and ease the tedium of patients desperate for distraction from their sterile s urroundings and treatments. Luc is a border collie mix, and is Byars's third dog to receive training through Mid-South Therapy Dogs. Before Luc, was there was Sammy—who was disqualified for slipping on a slick surface during one of his evaluations. The second dog she trained with was a friend's Russian Terrier named Dresden. He and Byars passed the certification, but sadly she lost her partner when the friend moved away. In the

interim Sammy was diagnosed with cancer. With one leg surgically removed, he was once more back in training for therapy certification. But Sammy's untimely death occurred one month before he was to be certified. Then, in 2014 Byars's father passed away as well.

Soon afterward someone called Byars about adopting Luc for training. Byars almost said no. Did she really want to go through this again? "If anyone else had asked, I would have declined," states Byars, who was struggling with the loss of her dogs and her dad. It was almost too much.

But by early 2017 Luc and Byars were preparing for certification. They did pre-evaluation exercises at places like Bass Pro—a great spot for elevator training. Baptist Hospital also offers simulation training opportunities. They were tested by people in wheelchairs and employees who staged encounters



using toys and treats. Luc learned the cues for acceptable behaviors and for unbidden conduct. "Four on the floor at all times is a big one," states Byars—meaning paws off people and surfaces, and on the ground instead.

Luc passed his evaluations and is now a certified therapy dog. People sometimes get confused by the difference between service and therapy dogs. "Luc isn't trained to do stuff like service dogs are," Byars emphasizes. "He works with me and others." Nor is he an emotional support animal. "We provide support and comfort to patients—not services. It's a different dynamic."

Byars further clarifies, "Service dogs are trained one-to-one. One dog for one person 24-7, while therapy dogs interact with all sorts of people in various situations. In other words, one-tomany."

- Deborah Camp

If lorence Mightingale

noted pets were

"excellent companions for the sick."



### Young&Affordable

uying a house wasn't on my radar," recalls Bradley Camp, an IT analyst at Baptist Hospital's corporate office. Still living at home at 24, Brad was ready for independence, but was discovering the harsh reality of affordable rent.

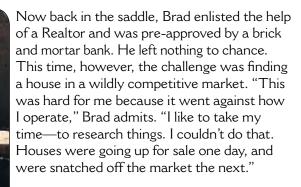
"My salary at that time was \$15 an hour, and rents ranged from \$900-\$1,000. So, like many of my friends, living at home provided the best option to buy a car and pay down student loans." However, the itch for privacy and self-reliance drove him to consider cheaper apartments in less desirable areas.

It was during that time his parents made a bold suggestion. "They told me that with my stable job and good credit I could probably find a house with an affordable mortgage." They urged him to look at properties in Bartlett— it was where he worked, and not too far from his family's home. "I began by looking at houses online, and I liked the look of some of the older neighborhoods. Bartlett seemed to fit my bill."

Brad's venture into home buying wasn't without setbacks. After approval by an online mortgage company, the process seemed almost too easy. "It was going smoothly, and I was pleased the same amount I'd spend on rent—or even less—would go toward buying instead of renting." Eventually Brad found a house he loved, and was ready to seal the deal. Then the hammer fell.

"Right at closing the mortgage company withdrew their approval. They said my debt-to-income ratio was too

high. I was about ready to give up." Although disappointed and exasperated, he spent the next few months paying off his car and other small debts, and by the time he was ready to start looking again his only debt was his student loan.



Brad looked at around 20 houses, and finally found one that spoke to him.

With a small down payment and a grant for first time home buyers he found a 1,269 square-foot, three-bedroom, two-bath house for just under \$100,000 in River Hill Estates. It sat on a street lined with well kept lawns with

the look of a quiet, settled neighborhood. Plus, it was only five minutes from his job.

"I liked the open floor plan, the master bedroom suite, and a room for my computers and gaming equipment."

So what does it feel like to be a young man purchasing his first home in his twenties? "It feels great. I love that I'm building equity and investing in my own future."



Sometimes, It's ok to throw rocks at girls!



#### Bartlett Home Furnishings: A multi-generational enterprise

Another multi-generational, family-owned business, Bartlett Home Furnishings opened their doors in Bartlett six years before the Bartlett Chamber was formed. Store Manager Doug Guizlo says his family's profession as furniture store owners goes back to when his grandfather, Richard Guizlo, Sr. opened a store in Millington, Tennessee. He later moved to Raleigh, North Carolina, a worldwide center for furniture manufacturing. In 1974 Doug's father, Richard Guizlo, Jr., continued the family tradition by opening his first store in Bartlett. Ten years later he moved it to a larger location on Bartlett Road. Today Richard Guizlo, Jr. continues to lead the company as president, while Doug runs the store on a day-to-day basis.

The Guizlo family has carved out a niche by expanding their abilities to customize. "Customization comprises more than half of our business these days," Doug Guizlo notes. The trend reflects an overall move toward making one's home their "nest." With the Guizlo's emphasis on American-made, high

quality furniture, customers can special-order upholstery fabric, hardware, stains, and other touches that give furniture a unique and personal style.

"We're kind of an anchor to Bartlett," said Guizlo in an interview last year. "Having been here since 1974, we have many roots in the community."





#### High School Profile: Bartlett High School's 40 Year Look Back



artlett

Always had a rich tradition,"
Timothy Jones.

"Many of the things the school was known for in 1980, we are still known for today." Some of these bragging rights center around the high school's competitive academics, its strong athletic programs, its award-winning cheer leading squads and marching band, to name a few.

The school's history is also steeped in tradition. Constructed in 1917, it was once known as Nicholas Blackwell High School, named for the pioneer Blackwell family, who donated the land on which the school was built. Over the years, the county school system bought additional land from the Miller family, descendants of Nicholas Blackwell, and eventually it was renamed Bartlett High School.

In 2014, Bartlett public schools—including BHS—separated from Shelby County Schools, which was on track to merge into one large school district under the auspices of Memphis City Schools. After creating its own independent school system, BHS today has the largest enrollment of any public high school in Tennessee.

Parts of the 100-year-old campus are still intact, with the last major renovation taking place forty years ago. Since 1980 the school has continued to modernize its campus for greater accessibility and functionality.

Principal Timothy Jones couldn't be prouder not only of the physical renovations, but for the

(Background photo)
This building was constructed in 1917 and took the place of the Courthouse School. There were about 100 children and seven faculty members. Although called a high school, grades 1 through 12 attended.

opportunities they'll enhance. "Our student population has more than doubled since 1980," he notes. "We'll be able to offer more accommodations that will increase the students' accessibility to our STEM related programs and for those pursuing career paths in areas like machining and automotive." Jones says that up to 80% of Bartlett's senior students are on either a university or technical path. "We have kids right now taking classes that will allow them to graduate with 12-15 college credit hours."

The multi-million dollar expansion of BHS will add 140,000 square feet to the campus. Some of the new improvements include a state-ofthe-art, 1,000-seat auditorium and a varsity gymnasium with 2,500 spectators seats. The new band building will accommodate the 200-member marching band, which is considered one of the top in the country. The school's renovated cafeteria will seat up to 900 and overlooks the colorful football field. An expanded and upgraded library, a new centrally located student commons gathering area, and scenic, spacious walking areas are also on the menu.

"One thing I can say about our school is that we're in a continuum

of constant improvement," says Jones. "Ours is a great culture. Nobody wants to leave. We've got several faculty members who've been teaching here 30-40 years, and others who were students themselves. In the last several years we were voted the top, and then the second top workplace in Memphis and Shelby County."

In 1980 Bartlett High School had just 1,000 students, and their expansion then was made to accommodate its growing population and to anticipate its future growth. Today its renovations are focused not as much on growth as on enhancing student success and opportunities ranging from academic, to technology, music and sports. The rich tradition of BHS will continue.







#### **Educator Profile:**

# Timothy Jones-From Quarterback to Educator

imothy Jones has been a familiar face in the halls of Bartlett High School since 2013, serving a short stint initially as vice-principal, then moving into to the role of principal by 2014. He became Bartlett High School's first principal after Bartlett citizens voted to create their own school district, following the historic merger of Memphis City and County schools.

Jones didn't begin his career in education. He first earned a Bachelors degree in mathematics at Memphis State (now University of Memphis) in 1990 while playing football for the Memphis State Tigers. After graduating from a Georgia high school, Jones was heavily recruited by Ole Miss, U. of Alabama and some other schools

with strong football programs. In the end, he chose Memphis, where he played quarterback from 1986 to 1990. Jones was on the field when Memphis beat Ole Miss in 1987, and then stomped 15th ranked Alabama in the same year. In 1988 the Memphis State Tigers went on to win against undefeated Florida in a game that featured star running back Emmitt Smith.

Do his students have any idea about his college football glory days? Jones laughs, "Not really. I've heard that some of the kids have seen a few games uploaded to YouTube's Great Moments in Memphis History."

Timothy Jones' diverse background expands beyond football. He spent his early years in Hawaii, and notes that his





great grandfather was the first Congressional Delegate from that state. With his dad serving in the Army, Jones saw quite a bit of the country before finally graduating from high school and then moving to Memphis to start his college career.

With his degree in math, Jones dabbled briefly with engineering, but it wasn't too long before he reversed his course. He returned to college to earn a Masters in Education and over the years worked

stints as coach and math teacher at Craigmont, Bolton and Arlington High Schools. Eventually he came to work as math supervisor at the Board of Education for Shelby County Schools.

When the call came one day to see if he'd be interested in the vice-principle position at Bartlett High, Jones had just accepted another position within the Board. "The ink wasn't even dry on my contract," says Jones. He was, however, able to amicably disengage from the contract and accept the new job at Bartlett High School.

"It's really been great here," states Jones. "We've got an excellent student body, a top academic and sports program, and a wonderful staff. I couldn't ask for more."

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EDCO is a business that's only two years older than the Chamber. "We've been in Bartlett since day one—we do business throughout Tennessee and Mississippi, but Bartlett is our home," says Craig Martin, general manager of EDCO Title & Closing Services. Martin remembers when the area was rural, and Germantown Parkway was just a dusty road. "No buildings, few neighborhoods or retail, but it was an area we knew would eventually grow, and offer a broad spectrum of homes and commercial properties."

Martin, who has been with EDCO for around 27 years, notes, "Many of our clients are second and third generation sons and daughters of real estate professionals, and past clients who we've been helping for years." The ten-employee company offers a full menu of residential and commercial real estate closing services as well as the white glove option of bringing closing services to the client.

"It's a real pleasure working here. What makes Bartlett the great little city it is today is it's long legacy of city leadership—its mayors and alderman—and it's small, hometown feel. That's hard to beat."



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As we approach the end of the fourth year for GMACW's DOL Grant "MUYE-HIRE", The GMMDC would like to remember the outstanding opportunities that were afforded to our communities with your participation in being a part of this grant.

GMMDC would also like to "THANK YOU" in making a difference and bringing awareness to the Medical Device Industry. To mention some of our outstanding events with your collaboration NEXGEN School Job Fairs, Multiple Employer Tours, and Manufacturing Day.

Companies to name a few that enhanced the workforce opportunities in the Medical Device Industry: MicroPort Orthopedics, Wright Medical, Elos Medtech Oyox, Y&W Technologies, Odyssey Medical Technologies, Smith & Nephew, IAC, Surface Dynamics, Titan Medical, Olympus Surgical Technologies, DirectSpec Machining, Grace Medical, and Methods Machine Tools.

Also, thank you to our training partners that adapted their training to meet the needs of focusing on this industry: University of Memphis, TN College of Applied Technology, William R. Moore School of Technology, Southwest TN Community College, and Mid-South Community College.

A special thanks to our current and past Board members for their support and guidance. We look forward to working with all of you in the future.

'Access to a well-trained and skilled workforce is a crincal building block for the Medical Device Manufacturing Industry. Our growth relies on hung able to recruit the recessor's technical rates to support the medic of our pland customers. As a graduate of Moore Technical participated in the GMADX' apprentice program. Bakari Puttuan has been a walcome addition to the town, not only because of his solid shiften, but also because of his food do satisfied and desire to continue his featuring. We would be the field to have many more candidates like Bokari's

Judi Gilmore, Managing Director at Flus Mediect Memphis





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The GMACWorkforce MOVE-HIRLE total project cost is \$12,751,801 funded by a \$5,992,314 (47% grant from the Linded States Department of Labor and Jeverages with \$3,077,448 (24%) other Federal (\$527,714) state, and \$2,164,631 (25%) institutional and private funds



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"It was the vision of our founders. Harold Crve and Dick Leike. It's our unique agent training, and our partnerships with companies and communities," explains Laura Gaither, managing partner for Crye-Leike's Bartlett office. Although Gaither wasn't with the company when it first opened, she's heard stories of its founders working with city leaders and the Chamber, and how Crye-Leike secured relocation partnerships with Brother and Olympus, and assisted military personnel as they relocated from Millington's nearby Naval Base.

Persistence and determination is what established Crve-Leike as a leader in the community. With 57 agents serving Bartlett, the business has witnessed sales and inventory grow when others were taking a loss. "We've seen an increase in inventory and sales from 2019 to March of 2020." says Gaither, who's been with Crye-Leike for 20 years.



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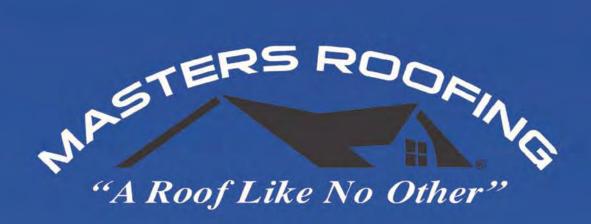
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Most of Crye-Leike's Bartlett agents reside in the city, and many attended local schools. "People don't always appreciate how important community bonds are," says Gaither. "We shop here, attend church, and send kids to local schools. Ours hands-on involvement consistently draws business in a natural, organic way.

Our belief is, if we continue to nurture bonds we've created, our business will continue to thrive."



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# Climbing The Charts: The Kings of Vinyl

# Vinyl

t's hard to make a really great record, but when the team at Memphis Record Pressing (MRP) in Bartlett manufactures a truly superb LP there's a great sense of pride and satisfaction that they have come a long way in a very short time. In five short years, the company has grown from 15 employees into the second-largest producer of vinyl records by volume in the US, with more than 130 employees at any given time.

"There's something magical about vinyl when you watch the way that it's produced," said co-owner

A RECORD PRESSING

Brandon Seavers. "So many small, subtle things can affect the way that records sounds. It might look perfect, but it can sound different based on the humidity that's in the air or what's happening with barometric pressure outside. It's so much more of an art form."

In the early 2000s, one of Seavers' and partner Mark Yoshida's clients asked if they would ever consider manufacturing vinyl records. They laughed it off, thinking the person was crazy. Today, the pair is making upgrades to their vinyl record manufacturing facility in Bartlett with the intention of ramping up production to nearly half a million records per month later this year.

Seavers and Yoshida make vinyl records the same way, and with some of the same vintage machinery, as in the format's heyday in the 1960s and 1970s.

"Things have been crazy, and we continue to grow in an insane manner," said Seavers. In fact, the company's growth landed it on the 2020 Inc. 5000 list in the 2,286 spot.

The current expansion includes replacing four aging vinyl presses with brand-new machines brought



in from Europe – a move that will increase capacity by another 25% to 30% later this year.

"On the older presses for an 8-hour shift, we try to get 500 to 550 good records, but lately that number has been dwindling on some of the older presses because they are worn out," explained Yoshida, who ran his own

music studio and label (Rocking Chair) from '89 to '97. Seavers toured with and managed the Six Million Dollar Band, and he worked in graphic design. "Now on a new press, we're typically getting 800 to 1,000 good records in an 8-hour shift."

The cost per press runs more than \$200,000, but they end up paying for





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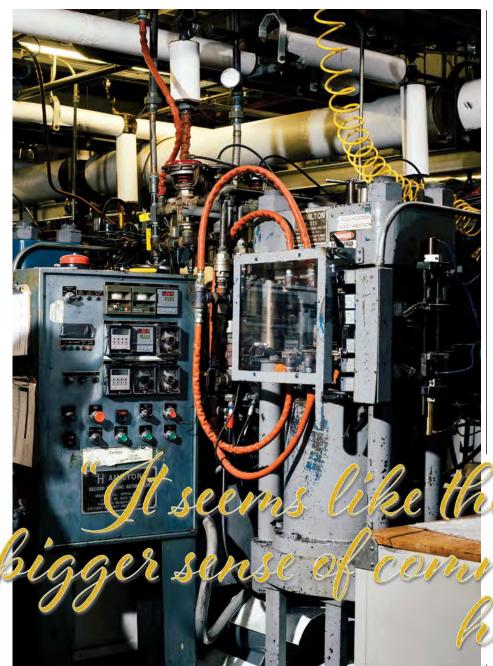
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themselves within 18 months, according to Yoshida.

He and Seavers started a CD and DVD manufacturing company, Audiographics Masterworks, in 1997 and broke ground on their current facility in Bartlett in 2008, just before the Recession hit.

"When we decided to expand into a larger building, especially buying a building and designing it from scratch, we wanted a place that we felt like was a good investment in general," said Yoshida. "Bartlett and the northeast corridor of Memphis has a great sense of safety for our employees, and we know the area is a good investment. It seems like there is a bigger sense of community here."

In 2013, they got a call from one of their main customers on the CD side – Fat Possum Records in Oxford, Mississippi – asking if they would be interested in joining them to build a vinyl manufacturing plant.

Even though they had no experience in that specific area, they took the dive in 2014, fortuitously found some

old equipment, and were able to begin pressing records by the end of that year. Throughout the US, most of the equipment that had been used in vinyl's original heyday had been scrapped after the industry went under in the early 1980s.

Memphis Record Pressing had to convert its Bartlett facility into much more of an industrial site since making a vinyl record requires steam and hot water from a high-pressure boiler system to melt the PVC, a lot of piping, and cold water to cool the newly formed LPs.

Early on, MRP had the opportunity to manufacture for some major record labels, and then in 2016 they were approached by Czech-based GZ Media, the largest manufacturer of vinyl records in the world. GZ was looking for a US footprint. Today, GZ partners with Memphis Record Pressing and Precision Record Pressing in Toronto.

"Let's say Sony, for instance, if they want to do a global release they can come to any one of the three entities, and we can take it from there. Nobody else in the world can do that as far as manufacturing companies," said Yoshida.

In August of 2018, Memphis Record Pressing assumed control of the former Kele facility next door and also took on two off-site storage facilities for inventory.

"It was full immediately, so we're starved for space and are actually looking for more just to be able to



Protection Plan government assistance during that time.

In July 2019, the company installed five new presses, taking its total to 14. Those presses run 24 hours per day from Sunday night at midnight to Friday night at midnight. The slow process of making a record (it takes about 30 seconds per record), means the only way to make more is to have more machines or to operate those machines for more hours.

The goal once the new machines are installed later this year is to produce around 450,000 albums per month, which is the target the company's been shooting for the past 12 to 18 months.

Seavers points out that Bartlett is a great fit for his company because the city is growing and safe for their workers.

"It's worked out really well. We've had great cooperation with the City and with code enforcement because we have been in a constant state of change and flux," he said. "The Chamber has been really good to us, offering lots of help with receiving tax benefits and worker placement."

"The support that we've gotten from the Bartlett Chamber has been very impressive from the get-go," said Yoshida. "Any time that we've run into a stumbling block that involves the City or even MLGW, I've gone to the Chamber, and they've really been helpful." MRP partners with organizations like World Relief to bring refugees from other countries on board in Bartlett, and it has also worked with other local organizations to help former inmates assimilate back into the local community.

Excited about where the vinyl industry is headed, Memphis Record Pressing sees no end in sight for its potential growth.

– Michael Waddell

capture all of the raw materials that come in to prepare us for the vinyl manufacturing," explained Seavers. "We've gotten far more work now than we could possibly produce. It's a good problem to have."

The partners are in the process of exploring with the City of Bartlett what could be done for future expansion with the additional four acres they own at their site.

"Our plan is to expand and build onto our main building to the north of us, and that would allow us to have more production floor space," said Yoshida.

Just at the height of its production run, the COVID-19 pandemic caused the company to shut down for 38 days during March and April this year.

"January and February were two of the best months we've had as a company, but as with everyone else, COVID-19 has really wrecked plans for this year," said Seavers, who is thankful for receiving Payroll





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# 2019 Brad Entrepreneur of the Year Kellum

ntrepreneur of the Year, Brad Kellum, was a paramedic with the Memphis Fire Department when he hit 40 and realized years of climbing ladders and shimmying down poles had caught up with him. "I thought, man, I'm getting too old. This is for young dudes." After considering various career options, Kellum decided in 2013 to leave the Fire Department and pursue a law degree.

While studying law Kellum had a curious idea. He thought about the soaps he used. "I bought the popular

brands—whatever was on sale—but I noticed how harsh they were. I'd get out of the shower and feel like I'd bathed in some harsh detergent," recalls Kellum.

Sure enough, after some research Kellum discovered many common brands use cow fat and chemicals like

sodium tallowate. "Something clicked. I decided to see if I could create a totally plant-based soap that would clean as well as commercial products."

For months he experimented in his garage, creating such a strong but pleasant aroma that neighbors poked their heads in the door to see what he was doing. "My recipe was a hit with friends and neighbors—they became my first customers."

Soon Kellum was selling the soaps at farmers markets and craft fairs. In January of 2014 he leased a 600square-foot space in Bartlett and tricked it out with a simple atmosphere, with chalkboard walls and long tables to display his soaps. "I needed to sell exactly 56 bars a week to pay my rent."

He made \$75,000 his first year. In 2015 Kellum opened a second location in Olive Branch, Mississippi. With this expansion Kellum realized he needed to rebrand. The original name, Bartlett Soap



# BUFF CITY SOAP IS CLEANING UP IN A NICHE MARKET

Company, became Buff City Soap. "It made sense because I thought I might go into other areas."

Although Kellum finished law school, the new business quickly consumed his life. Product demand was off the charts. After engaging a professional marketer

who created the company's website, orders poured in even quicker. His dream of expanding into new territories became a reality when a friend moving to Colorado wanted to open up a location in that state.

Kellum knew he had a replicable model, and this led him

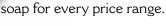
to an inevitable conclusion. In record time for a small upstart, he began franchising the company. In just over six years, stores have opened in Kentucky, Florida, Alabama, Mississippi and Tennessee.

Kellum is poised to do business in 49 states, with California coming on board soon. Currently he's

dealing with hundreds of inquiries nationwide from others sniffing the sweet smell of potential success. Last year Kellum turned down an offer from a leading hotel chain to purchase bath bombs on

a staggering scale. However, the chain wanted him to lessen his costs by tweaking the ingredients. That was a deal breaker. Kellum was interested in growth, but was more concerned with brand

cohesiveness, product purity, and a



The stores, just like its products, are simple and geared toward "everyone in the family, and priced for everyday people." All stores have a simple, pared down look, nothing boutiquish or fancy. "I'm blue-collar. We don't do fancy. We let the soap speak for itself." In keeping with this philosophy, in each of his franchise locations, products are manufactured in plain view.

All soap products are created from coconut, olive and palm oils. Ingredients such as rosemary, lavender and mint give the products a fresh, luscious smell. No animal products are used. Their offerings now include newer items such as Pup soap for dogs, beard oil and balms for men, and laundry soap and accessories. "Basically, we're soap bakers," explains Kellum, when describing in a nutshell what his company does.

Earlier this year Kellum brought on Justin Delany to take over as CEO. He also announced plans to relocate his corporate headquarters from Bartlett to Dallas, Texas. Although the Bartlett community is saddened to see Brad and Buff City Soaps leave, it wishes him well as the company continues its entrepreneurial journey.





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Co-owner Loretta Flaherty remembers the early days when she and her husband Bobby first grew the business. "Bartlett was a young community with a small town feel to it. We started out doing residential, but as Bartlett grew with more commercial development, we grew with it. Today most of our work is commercial and industrial."

General Heating & Cooling was incorporated in 1979, one year before the Chamber's formation. It quickly adapted to the community, and along the way Bobby Flaherty, served as an alderman, and then went on to serve four terms as mayor.

Today the firm has 17 employees, and serves churches, schools, medical offices, restaurants and other commercial establishments. "We appreciate what Bartlett has done for us," says Flaherty. "We love this community, and we hope it will always keep its smalltown atmosphere."



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We are in a seller's market. What is a seller's market "A seller's market arises when demand exceeds supply." In other words, when there are more buyers than homes for sale. In a seller's market, homes sell faster because there are more buyers than homes for sale and buyers compete with each other in order to score a property." These market conditions often require buyers to spend more on a home than they would otherwise. A seller's market combined with low-interest rates increases the buyer pool because homes are more affordable. This is a win-win for you, the seller.

Do you ever wonder why a house is contingent or pending one day and active again in a few weeks? There are several reasons why this happens, but in most cases, it happens when the Tennessee Real Estate Contract is not followed, not enough information is gathered regarding the seriousness of the buyer, or the validity of the buyers' pre-approval letter.

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## MEMBER SPOTLIGHT

# **Bank of Bartlett**

# Bank of Bartlett Celebrates 40 Years of Serving the Community

On May 19, 1980, Bank of Bartlett opened its doors with a commitment to serve our communities in an exemplary manner. Much has changed in the past 40 years, but Bank of Bartlett's commitment and service to individuals, families, churches, charities and small businesses has never wavered.

enabled businesses to stay open, keep their workers employed, and gave hope to so many in despair that we can come through this crisis and survive.

This year builds on a history on which we take great pride, including originating nearly \$5 billion in Bartlett has made a priority of supporting the University of Memphis, Bartlett Schools, all metro area schools, and a long list of other worthy educational institutions.

Bank of Bartlett has stayed true to its beginning philosophy of helping the community in which we are headquartered to advance. The

> City of Bartlett has grown from less than 5,000 residents to the 10th largest city in Tennessee and has been recognized as a Top 10 Community in TN multiple times.

we are a locally owned community bank focused on making Bartlett and all the Greater Memphis region the best that it can be for families, places of

worship, schools and businesses.

We are proud but even more so grateful and thankful for the opportunities we have enjoyed and the progress that we have made with our shareholders, customers and all the communities we serve.

Last and certainly not least, all we do is due to our talented, selfless, loyal and fun Bank of Bartlett-Bartlett Mortgage team.

Thanks to one and all who have been with us on this wondrous journey of 40 years!



this great 40-year milestone. Instead, our attention became laser beam focused on serving our loyal customer base and helping the greater Memphis area navigate the situation at hand. In Bank of Bartlett's 40 years of history, there have been many shining moments but possibly none finer than this year. We truly came together as a team working almost 24/7. During this time, Bank of Bartlett originated almost 1500 applications for over \$63,000,000 provided in forgivable loans to businesses and self-employed persons through the CARES stimulus package approved by Congress. Paycheck Protection Loans through Bank of Bartlett helped over 10,600 employees in our community. These grant/loans



total loans. We've been a partner with over 50,000 families to realize the dream of home ownership. Over the years, Bank of Bartlett has strived to set a standard for community service in multiple ways; as a charter member of the Bartlett Chamber of Commerce, a leading influence in starting the Bartlett Industrial Park, helping pioneer Memphis downtown renovation, extending our support and leadership in all area Chambers of Commerce (Memphis, Collierville, Lakeland, Germantown, Arlington, and Millington), St. Jude, Youth Villages and countless other business and civic purposes.

Long a supporter of educational causes and institutions, Bank of

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#### **North Hospital**

The Bartlett Area Chamber of Commerce has no better cheerleader than Dr. Florence Jones, president of Methodist North Hospital. Described by her staff as a transformational servant-leader, the Kentucky-born executive leads by example, and hastens to give others credit. "I have to give a shout-out to John Threadgill," enthuses Dr. Jones. "When I became president at Methodist North, and wanted us to play a larger role in the community, John is the one who helped us make that footprint." Chamber president since 2006, Threadgill says the admiration is mutual. "Dr. Jones is an inspiration, and her energy is contagious." That energy helps engage Methodist with the community, and assists the Chamber in its role to provide leadership to its members.

Dr. Jones credits Laura Hess with helping represent Methodist in activities such as Healthy Bartlett, Million Mile Month, and BACC's annual Expo. As Director of Quality Performance Improvement, Hess has also served as an ambassador. When she calls on businesses to introduce them to the benefits of Chamber membership, she's also been the "face" of Methodist North and spokesperson for Dr. Jones.

To add to its accolades under Dr. Jones's leadership, Methodist North received last year the Magnet designation from the American Nurses Credentialing Center, an honor bestowed on less than ten percent of hospitals nationwide, and 500 worldwide.



# Saint Francis Healthcare

## Adds to its 21st Century Medical Arsenal

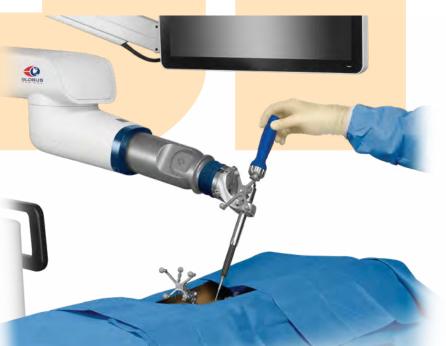
Il of our technology investments at Saint Francis are made with the patient experience in mind," says Will Lowes, Director of

Strategy at Saint Francis Hospital - Bartlett. "We routinely research offerings in the ever changing world of medicine so we can bring new technology to our hometown." This year the hospital spent almost three million dollars in new equipment, which included the purchase of the Excelsius GPS® system for robotic spine surgery, upgraded operating room video

systems, and endoscopic scopes for upper and lower endoscopic or intestinal procedures.

"We were proud to be able to support local business with the purchase of our endoscopic equipment," says Lowes. The endoscopic equipment is manufactured by Olympus Surgical Technologies, which has a campus located in Bartlett, Tennessee. The ExcelsiusGPS® is made by Globus Medical, in Audubon, Pennsylvania.

"These days patients want surgeries



and routine procedures to be as minimally invasive as possible," explains Lowes, who's been with Saint Francis since 2010. "The ExcelsiusGPS® is a multi-functional robotic navigation platform that's all about improving and verifying accuracy for surgeons. It operates much like a GPS in your vehicle, and is designed for precise alignment and versatility in spinal surgeries and surgical implants."

The ExcelsiusGPS® is just one of only two spinal surgery robots currently in the marketplace. Unlike other surgical-assisted technolo-

gy, the Excelsius GPS® allows surgeons to view their work in real time, and in three dimensions, significantly lowering the risk of misplacement.

Lowes says the use of the high tech ExcelsiusGPS® robot went into effect this summer, following intensive training for the surgeons who will be using it. "There are several other benefits to

this system. It allows for imaging both before and during surgery. It reduces radiation exposure, and incisions are typically smaller. And, it provides the opportunity for less recovery time following the surgery."

This is good news for the patient, as the numbers of spinal surgeries each year are increasing. According to the Agency for Healthcare Research and Quality (AHRQ)



approximately half a million Americans underwent spinal surgeries last year. Reasons for the steadily rising number of surgeries are due in part to an aging population suffering from a wide range of back issues, and there are currently

better healthcare technologies available to address them.

Last year Saint Francis Hospital-Bartlett performed more than 800 hip, knee and spine surgeries and earned The Joint Commission's Gold Seal of Approval® for Total

Hip, Knee, and Spine Certification by "demonstrating continuous compliance with The Joint Commission's performance standards."

The new video equipment also brings fresh bells and whistles into Saint Francis' surgical suites. "These instruments include upgraded cameras—all with 4K capacity and an enlargement of our video systems," states Lowes. "The imaging quality is far more sophisticated, affecting brightness, color, distortion and contrast. All of these features impact the surgeons' visualization of a patient's anatomy."

Saint Francis has begun to measure patient satisfaction regarding their million dollar investment in the Excelsius GPS® system. "We are pleased with our initial feedback," says Lowes. "Our numble one goal is the improvement of our patients' health, and their lives."

– Deborah Camp





# Stewart Brothers Hardware occupies a unique place in history as the longest existing hardware store in Bartlett. When it opened in 1977 it was located next to a barn and stable, and sat on property previously owned by a Baptist church and school. The school had been closed and church disbanded due to an uproar caused when the principle, who lived on the property, cut a student's long hair without consent.

Owner James Dempsey can regale the listener with fascinating tales about the store's colorful history. It was in 1887, he says, when Stewart Brothers first opened at the corner of Third Street and Union Avenue in Memphis—in the exact spot where the grand Peabody Hotel stands today. Following a 13-year stint on North Main Street, it moved to Madison Avenue in 1934, where it prospered for decades. Eventually the midtown store closed while the Bartlett location expanded—adding door framing and locksmithing to its inventory of products and services.

# Long Road To Success

James Dempsey was 18-years old in 1962 when he first came to work for Stewart Brothers. Having moved to Memphis from his family's Missouri farm, Dempsey knew he would someday own the business. He slowly and steadily bought stock from the three owners until he became the store's sole owner in 1975.

"I had no idea Bartlett would become as big as it is to-day," Dempsey reminisces. "It was nothing but country back then. We had 1,800 square feet though, which was ideal for building door frames." All was not perfect however. When he first opened up in 1977 there were petty annoyances to deal with. "Kids hanging around the nearby barn, drinking and littering." How did Dempsey solve the problem? "I bought the surrounding land," he chuckles, "and that drove 'em away!"

His store is now 18,000 square feet. Among his 28 employees, are six children and grandchildren. Other employees are like family—at least one has worked alongside Dempsey for over 40 years. "Bartlett is a good place for business," says Dempsey. "We appreciate the friendly, family-oriented atmosphere. With some of the kids in the business, we plan to be around a long time."



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# Years of Community Involvement

"First Horizon's had a presence in Bartlett for 50 plus years," says Lester Brown, who works in wealth management at the Bartlett branch. Formerly First Tennessee, the state's largest bank operates in Bartlett with a spirit of a friendly neighbor. Over the years Brown has become the bank's face in the community. "Because I literally cannot say no!" he laughs. Serving his second term on the Bartlett Chamber's board of directors, he's also one of BACC's ambassadors. "I'm a social butterfly. I enjoy promoting the Chamber; helping with ribbon-cutting ceremonies, and annual expos and festivals. First Horizon supports community engagement."

Brown is passionate about small businesses, and educating them on how the Chamber can assist. "I

steer them toward the resources the Chamber offers, and encourage them to take advantage of the networking opportunities." One of the Chamber's programs sponsored by First Horizon is Staying Ahead of the Curve. "It's an early bird networking and educational initiative that brings in speakers to address timely issues impacting local businesses," explains Brown. "It's another way to expose Chamber members to new ideas and promote the organization, and to keep First Horizon's name in focus. It's a win-win situation."

Although First Horizon was formed over 155 years ago, Brown appreciates the Chamber's enthusiasm for celebrating its forty years. "It's a milestone to be proud of."

## MEMBER SPOTLIGHT



## You Can Bank With Confidence With First South Financial

Two thousand twenty has certainly not turned out like anyone could have ever imagined. The robust economy shrank drastically, unemployment skyrocketed, and shelter-in-place and stay-at-home orders became the norm.

In trying and uncertain times,

knowing that some things remain constant can be very reassuring. And that is why so many consumers enjoy banking with First South Financial.

"We are independently rated among the top 1% of financial

institutions nationwide for financial strength and stability," says Craig Esrael, First South Financial's President and CEO. "That means we have the fiscal resources to withstand about 20 years of a significant economic downturn without closing a branch, laying off any staff, or reducing any of our product and service offerings." He continues, "When the pandemic hit; that really meant more to our members and employees than it normally does."

Once safer-at-home orders were

issued by local governments, First South Financial quickly pivoted to ensure that they could continue to serve their members while keeping them and their employees safe. Esrael stepped in front of the camera to provide messages of hope and reassurance. a complete suite of digital services, allowing anyone to do all their banking with us without stepping foot in a branch. In light of the pandemic, it's now about much more than just convenience. With the upgrade to our digital banking platform that launched in August 2020, we are able to provide

members a best in class solution that gives them even more control over their financial lives."

"The promise that you can bank with confidence with First South Financial means that we're here for you now,

and we'll continue to be here for generations to come. Our board, management team and staff work diligently every day to ensure that."

First South Financial is the largest financial institution in the local market based on capital. It has 18 locations and assets of about \$700 million.



"It was paramount to let everyone know that we were going to get through this together. Once we had policies and processes in place for keeping the employees and the members physically safe, we developed products and procedures that continue to provide our members with some fiscal stability to get through this highly unusual time."

As more and more consumers opt to bank remotely, First South Financial was well poised for that as well. "Through Bank@nywhere, we offer

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# A Second Generation Serving Bartlett

Kellon Insurance, like several other Charter businesses, is a second generation company. It was started by Tim Kellon's father, James—who opened its doors in

1962. Tim came onboard in 1980, the year the Bartlett Chamber was formed. Tim has operated Kellon Insurance for the past 20 years.

Starting out as a two-person agency, it now has eight employees, occupying 5,000 square-feet

in a free standing building on Elmore Park Road. "We're long-time members," says Kellon. "We're situated near the Chamber, and across from the Post Office, so we're pretty well known in Bartlett!"

The agency represents some of the biggest, most trusted carriers in the insurance business, with Kellon handling policies of around 3,500 individuals and

families, and over 500 companies throughout Shelby County. Keeping pace with Bartlett's real estate development, Kellon began writing policies for contractors, HVAC businesses and plumbers. "At the moment I'd say this niche represents about 25 to 30 percent of our business."

Kellon likes the friendly, civic-minded feel of the area. "I feel very blessed to be a part of Bartlett and this community," states Kellon. "For us, it has worked out very well."





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# One of Bartlett's Leading Family Entertainment Venues



Andy B's is another Bartlett business, started in the mid-seventies, that's now a leader in it's field. Although competitive bowling has always been popular, Andy B's takes bowling to the next level. "We're the only ones who offer complete VIB services in this area," says General Manager Traci Pangonas. VIB, which stands for "Very Important Bowling," refers to the complete menu of boutique services offered by the family entertainment facility.

The company is one of the most popular venues in the area for customized party packages for birthdays, reunions, graduations and even wedding rehearsals. Complete catering is offered along with a full bar.

The state-of-the-art game room offers air hockey, a roller-coaster simulator, and a variety of arcade games. The VIP lounge is equipped with 12 bowling lanes, plush seating and a pool table. In all, the facility boasts 32 lanes of traditional bowling—including cosmic bowling.

Over the years Andy B's has earned a solid place in Bartlett's family friendly community. "Our lanes are full six days a week," says Pangonas. Many of these bowlers represent leagues—from senior leagues to youth bowling leagues. "Some of our senior leagues have been bowling together for forty years!" I



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The offerings at Bartlett Parks and Recreation just keep getting better and better.

And, what a difference a year makes.

Catching up with Director Shan Criswell is like chasing a moving target—but one must consider, 2020 has been like no other year in recent history. Accommodations had to be made earlier last year in alignment with Bartlett's sheltering-in-place and social distancing decrees, but Criswell was unfazed. Her duties have continued as usual throughout the pandemic, and she's happy to report residents were cooperative when temporary restrictions were made on park usage.



ost importantly, however, was that work continued on the Master Plan for the development and expansion of Bartlett's parks, which is being done in phases, utilizing City funds and grants. To date, 33 of Freeman's 88 acres have been developed.

One large milestone for Freeman Park was the completion of additional entrances and exits. "Freeman Park is the most used in the system," explains Criswell. "Since it hosts most all of the major events in Bartlett, it was critical to get this accomplished. When we just had one road for getting in and out of the park, traffic was awful."

In its second and third phases, the Master Plan also called for improving the multi-purpose fields. "People want more usage of the fields for soccer games and tournaments," says Criswell. She notes lacrosse is becoming increasingly popular as well as cricket. With the only cricket field in Shelby County, Bartlett boasts the number one cricket team in the mid-southern region. During the third phase—which includes lighting the fields—cricket players are temporarily practicing on alternative fields until work is completed.

Phase III included finishing the second pavilion, which is the crown jewel of Freeman Park. The structure, named in honor of Mayor Keith McDonald, is 32' x 168' and is the permanent home of Bartlett's popular Farmer's

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Over the past 42 years, the Realtors in our office have sold over 16,000 homes throughout the city. Home ownership is a powerful part of life. Every day our Realtors help people own where their heart lives. From the beginning, Harold Crye and Dick Leike knew great training makes great Realtors. Crye-Leike makes substantial investments to ensure our Realtors have the most advanced technology, tools, and training in order to provide our customers with the best one-stop shopping experience.

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Market. Now complete, the facility includes restrooms and concessions and will have the capacity to host concerts and other large outdoor events. "We envision our Farmer's Market really growing, and becoming a destination not only for Bartlett residents but for people throughout the county," says Criswell. "We'll also rent the Pavilion for weddings, reunions and company picnics."

Phases IV and V focuses on constructing a large grass amphitheater, expanding walking trails, and creating a disc golf course. There will be more restrooms, a playground with rope swings, and other fitness additions. "All these are things our residents said they want for this park. We think the community will be very pleased."



Nesbit Park, which Criswell describes as "Bartlett's best kept secret," is on a totally different development path. Different, in that there will be very little "development." Nesbit will remain 369 acres of tranquility. The mostly untouched natural park is home to fox, deer, bobcats, raccoon and numerous species of birds and other forest wildlife. "There's even been rumors of panther sightings," says Criswell.

This rustic area has 11 miles of hiking and bike trails, and has been the location of several

mountain bike races. Organizations such as the Memphis Runner's Club have hosted events including a 50-mile run. "These runs are su-



runs are super difficult but people love them.
The organizers set up eight refueling
stations throughout the park, and the
color-coded trails keep runners and
walkers from getting lost."

In addition to maintaining the numeraled "all-locate" signs, Criswell says eventually there will be a bridge built crossing the creek. "This is really the only thing on my wish list for Nesbit.



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# Bartlett boasts the number one cricket team in the mid-southern region.



solitude of Nesbit. Although directing this number of parks, and overseeing its numerous activities as well as its ongoing development might seem like a daunting responsibility, Criswell says she loves her job. "It's something different every day—challenging and rewarding. I wouldn't want to do anything else!"





Otherwise, the park is perfect as is. It's a haven to get away from traffic sounds, and experience peaceful sights and tranquility of nature."

In all, Bartlett boasts 29 parks with almost a thousand acres of greenspace. The parks are home to numerous ball and tennis teams, and hikers and bikers. When skies are clear, they are packed with people enjoying the amenities of Freeman and the restful



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## Forty Years of Area Homebuilding

"I remember when Bartlett was just a small town with two-lane roads and a few stop signs," recalls James Reid, owner of Reid Homes. In those days Reid's father was building homes in Bartlett—he saw the potential that eventually transformed quiet, grassy areas into beautiful, soughtafter neighborhoods.

There were stories of his home builder father, sitting on top of a backhoe at his construction sites, overlooking the handiwork of his men, making suggestions or surveying the progress. "My father was a true believer in this community, and was probably one of the most respected builders

in this area," states Reid with pride.

Reid joined his dad in the business after completing a marketing degree at Christian Brothers College (now CBU). Since then, he's watched Bartlett grow, and has witnessed Reid Homes become one of the area's biggest subdivision developers. Reid and his family have lived in the same Bartlett home for more than 25 years.



"I drive around, look at all the houses my father and I built, and feel a good sense of accomplishment," says Reid. "Dad was was civic minded. He supported the Chamber and took pride in the community. I've tried to follow that same path."



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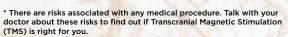


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The Bartlett Express is a weekly publication founded in 1978, two years before the Chamber was created. Parented by Magic Valley Publishing, the paper is devoted exclusively to the news of Bartlett, Arlington and Lakeland.

Each week, *The Bartlett Express* is delivered to subscriber's mailboxes and available on area newsstands. The publication features local news, sports, business, special features, education, health and current events.

Pamela Mirabella took over as Editor-in-Chief of The Bartlett Express in August 2020. Since that time, new and exciting additions have been made to the publication. Mirabella said, "Being the only newspaper based in and all about Bartlett, our specialty is hometown news. Since taking over, we amped up local news coverage and sports and added an informative kids page, a recipe page, and *Bite out of Bartlett* 

where we feature a new local restaurant each week." Mirabella added, "If you grab up a copy of *The Bartlett Express*, chances are that you will know most of the faces in there, because they are your neighbors, your family and possibly your own children. We are your hometown news source."

Says Bartlett Chamber President John Threadgill, "The Bartlett Express is an invaluable source of local news and information. We depend upon them for covering topics that are of interest to us in Bartlett, and that impact our lives. We're grateful for their insightful reporting and for their support of local business."

Likewise, the gratitude is mutual. Mirabella said, "We enjoy a partnership with the Bartlett Chamber. We are both in the business of making Bartlett bigger and better."









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After looking at what seems like a thousand homes, you finally found the one! The one in your budget, with the garden tub, the ornate fireplace or the perfect back yard. You cannot believe you have finally found the *PERFECT* house. While that house may look perfect, seem perfect, FEEL perfect, there are a lot of things hidden under sinks, in attics and in crawlspaces that you do not know to look for!

Don't let your emotions get the best of you while buying a home. Buying a home is stressful, and what is more stressful are the unexpected costs and repairs that start to go over your budget if not found prior to closing. That ornate fireplace might be home to a squirrels nest, or has a crack in the chimney. That beautiful back yard might prone to flooding, or your hot water heater might be ready to bite the dust. You don't see these things, you only see how perfect it is!

What you need is someone who knows the potential problems that come with owning a home. The lurking issues that come along with the perfect stuff. A home inspector is a partner, someone who will get in your attic and under your sink to uncover these potential costs and repairs BEFORE you close on your home. At Down South your home inspector makes sure what you think is perfect, is perfect! Call us today!



Bartlett Area Chamber

# 2020-2021 MEMBERSHIP CONTROL BOARD OF ADVISORS

he Bartlett Area Chamber of Commerce (BACC) is Northeast Shelby County's largest business membership organization, comprised of 700+ members who represent a broad array of businesses within a market population of 250,000. As a private, not-for-profit organization, the BACC is committed to advancing the long-term prosperity of Bartlett and Northeast Shelby. Companies represented in this directory demonstrate a commitment to the current and future prosperity of the Bartlett area. By supporting these businesses, you too are investing in the long-term economic growth and viability of the community.

#### **BOARD OF ADVISORS**



#### PINNACLE INVESTOR

True champions of the BACC and of the community. These companies are chief benefactors.



#### STRATEGIC PARTNER

Committed leaders of the community who fund the BACC's economic development program.



#### **CENTER STAGE SPONSOR**

Underwriters of membership services who ensure the BACC maintain a viable program for the membership to grow and prosper.



**ENCORE SPONSOR** Sustaining Members or Economic Investors who see the value of going beyond their membership dues by investing in chamber sponsorships and events that are most in line with their goals and objectives.

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#### **City of Bartlett**

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3960 New Covington Pike Memphis, TN 38128 (901) 516-5200 www.methodisthealth.org

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**Renaissance Group** 

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www.serrabartlett.com

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(901) 333-8000

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Bartlett, TN 38133

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www.wolfchasehonda.com

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(901) 646-5019

www.primetransportationgroup.com

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Bartlett, TN 38134

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www.bartletttransmissions.com

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Memphis, TN 38133

(901) 266-9971

www.expressoilchange.com

Mr. Quick Tune, Inc. 5941 Stage Rd.

Bartlett, TN 38134

(901) 382-2530

www.mrquicktune.com

Pashby's Automotive LLC

6250 Summer Ave. Memphis, TN 38134

(901) 382-9191

Saba Automotive

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Bartlett, TN 38133

(901) 382-0299

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**US Donuts** 

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Bartlett, TN 38133

(901) 308-0809

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www.bancorpsouth.com

**BancorpSouth** 

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(901) 385-1473

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Bank of Bartlett - Main Office

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(901) 382-6600

www.bankofbartlett.com

Bank of Bartlett - Cordova

678 N. Germantown Pkwy. Cordova, TN 38018

(901) 382-6600

www.bankofbartlett.com

**Bank of Bartlett - Houston Levee** 

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Lakeland, TN 38002

(901) 382-6600

www.bankofbartlett.com

**Bank of Bartlett-Raleigh** 

3691 Austin Peay Hwy

Memphis, TN 38128-3719 (901) 382-6600

www.bankofbartlett.com

**Bank of Bartlett-Wolfchase** 

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Bartlett, TN 38133-4008 (901) 382-6600

www.bankofbartlett.com

**First Bank** 

8398 US Hwy 64

Bartlett, TN 38133

(901) 462-0145

www.firstbankonline.com

**First Citizens National Bank** 

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Bartlett, TN 38133

(901) 213-9900 www.firstcnb.com

**First Horizon** 

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(901) 385-3012 www.firsthorizon.com



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**First Horizon** 

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Trusit (SunTrust) Bank

6633 Stage Rd. Bartlett, TN 38134 (901) 462-8541 www.suntrust.com **Triumph Bank Arlington** 

5810 Airline Rd Arlington, TN 38002 (901) 333-8800 www.triumphbank.com

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#### **Banquet Facility & Event Planning**

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**Bartlett Performing Arts & Conference Center** 

3663 Appling Rd. Bartlett, TN 38133 (901) 385-6440 www.bpacc.org



**Bartlett Station Municipal Center** 

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**Behind the Scenes** 

771 Brookhaven Circle Memphis, TN 38117 (901) 624-7047 www.btsmemphis.com



Cedar Hall, LLC

3712 Broadway Rd. Bartlett, TN 38135 (901) 377-4099 www.CedarHall.com

**Colonial Country Club** 

2736 Countrywood Pkwy. Cordova, TN 38016 (901) 388-6150 www.colonialcountryclub.org

**Davies Manor Association** 

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**Esplanade Memphis** 

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7219 Appling Farms Pkwy. Memphis, TN 38133 (901) 372-5000 www.mainevent.com/locations/memphis-tn

Rockin' Robin DJs - A Premium DJ and Entertainment Company

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**Singleton Community Center** 

7266 Third Rd. Bartlett, TN 38135 (901) 385-5593 www.cityofbartlett.org/165/Singleton-Community- Center

St. Columba Camp and Retreat Center

Memphis, TN 38135 (901) 377-9284 www.saintcolumbamemphis.org **Unique Catering** 

2751 Bartlett Blvd.

4577 Billy Maher Rd.

Bartlett, TN 38134 (901) 937-0828

www.uniquecateringandeventcenter.com

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Bartlett, TN 38134 (901) 372-4327

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#### **Beverages**

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**Premium Refreshment Service** 

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**Business Development** 

**Bartlett Area Chamber of Commerce** 2969 Elmore Park Road Bartlett, TN 38134 (901) 372-9457 www.bartlettchamber.org

#### **Business Referral Network Bartlett**

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#### SCORE

5100 Poplar Ave., Ste. 1701 Memphis, TN 38137 (901) 544-3588 www.memphis.score.org

#### **Business Service**

Alliance Services, Inc. 12029 Mott St., Ste. 1 Arlington, TN 38002 (901) 860-4213 www.alliancesrycs.com

#### **Bartlett Area Chamber of Commerce**

2969 Elmore Park Rd Bartlett, TN 38134 (901) 372-9457 www.bartlettchamber.org

#### **Behind the Scenes**

771 Brookhaven Circle Memphis, TN 38117 (901) 624-7047 www.btsmemphis.com



#### **Better Business Bureau of the Mid-South**

3693 Tyndale Dr. Memphis, TN 38125 (901) 759-1300 www.bbb.org

#### **C Spire Business**

6812 Crumpler Blvd., Ste. 100 Olive Branch, MS 38654 (662) 816-8161 www.cspire.com/business



#### **Chamber Directory Services**

PO Box 623 Ellendale, TN 38029 (901) 386-1112 www.chamberdirectoryservice.com

#### GMACWorkforce - Greater Memphis Alliance for a

Competitive Workforce One Commerce Sq. 40 S. Main St., Ste. 1740 Memphis, TN 38103 (901) 614-1099 www.gmacworkforce.com



#### Greater Memphis Chamber

22 N. Front St., Ste. 200 Memphis, TN 38103 (901) 543.3500 www.memphischamber.com

#### **Greater Memphis Medical Device Council - GMMDC**

2969 Elmore Park Rd Bartlett, TN 38134-8309 (901) 490-2578 www.gmmdc.org

#### **HeartBeat-CPR**

1255 Lynnfield Rd. Bldg A Ste. 106 Memphis, TN 38119 (901) 324-8556 www.heartbeat-cpr.com

#### **Maritime Agencies, LLC**

9977 Chariden Dr. Cordova, TN 38016 (901) 800-2794 www.maritimeagenciesllc.com/

#### **National Federation of Independent Business**

53 Century Blvd., Ste. 250 Nashville, TN 38214 (901) 605-5774 www.nfib.com

#### TechEd2Go

2969 Elmore Park Rd. Bartlett, TN 38134-8309 (901) 487-1283 TechEd2Go.com



#### University of TN Center for Industrial Services (UT CIS)

7777 Walnut Grove Rd., Ste. 3 Memphis, TN 38120 (901) 378-0885 www.cis.edu

#### US Tax Works 2.0

PO Box 1570 Cordova, TN 38088 (901) 216-0763 www.ustaxworks2llc.com

#### Car Wash

Car Wash USA Express 6975 Stage Rd. Memphis, TN 38133 (662) 263-9989 www.carwashusaexpress.com

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#### **Mid-South Dynamic Services**

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#### **PSH Cleaning**

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#### Stanley Steemer/Elesco, Inc.

1250 Big Orange Rd. Cordova, TN 38018 (901) 751-8111 www.stanleysteemer.com

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3085 Stage Post Dr.
Bartlett, TN 38133
(901) 382-2155
www.buildersfloorsandinteriors.com

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7546 US Hwy 70, Ste.110 Bartlett, TN 38133 (901) 208-8125 www.bmgcateringmemphis.com

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Unique Catering 7546 US Hwy 70, Ste. 101 Bartlett, TN 38133 (901) 937-0828

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#### AT&T

1733 Sycamore View Rd. Memphis, TN 38134 (901) 820-0428 www.att.com

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8230 US Hwy 64 Bartlett, TN 38133 (901) 435-6307

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The Chiro Place 2690 Kirby Whitten Rd., Ste. 109 Bartlett, TN 38133 (901) 221-7173 www.thechiroplace.net

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Bartlett United Methodist Church 5676 Stage Rd. Bartlett, TN 38134 (901) 386-4563 www.bartlettumc.org

Bartlett Woods Church of Christ 7900 Old Brownsville Rd. Arlington, TN 38002 (901) 386-3030

Ellendale Church of Christ 7365 Hwy 70 Bartlett, TN 38133 (901) 386-5008 www.ellendalechurchofchrist.org

Faith Baptist Church 3755 N. Germantown Rd. Bartlett, TN 38133 (901) 386-4785 www.myfaithbaptist.org

Fullview Missionary Baptist Church 7100 Memphis Arlington Rd. Bartlett, TN 38135 (901) 377-0341 www.fullviewbaptist.org

Heart of Praise Everlasting 5645 Springlake Dr. Bartlett, TN 38134-8309 (901) 604-7722

Immanuel Lutheran Church & School 6319 Raleigh LaGrange Rd. Memphis, TN 38134 (901) 388-0205 www.ilsmemphis.org

Northeast Side Church of Christ 5380 Stage Rd. Bartlett, TN 38134 (901) 266-0060 www.nescoc.org

St. Ann Catholic Church and School 6529 Stage Rd. Bartlett, TN 38134 (901) 373-6011 www.stannbartlett.org

St. Philip's Episcopal Church 9380 Davies Plantation Rd. Bartlett, TN 38133 (901) 388-9830 www.stphilipmemphis.org The Apostolic Pentecostal Temple 2774 Bartlett Rd. Bartlett, TN 38134 (901) 212-1788 www.Theapostolicpentecostaltemple

Trinity Christian Church 6033 Old Brownsville Rd. Bartlett, TN 38134 (901) 388-4511 www.trinitybartlett.org

#### **Civic Club**

American Legion Post 249 PO Box 34074 Bartlett, TN 38184 (901) 388-2492

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Leadership Program 2969 Elmore Park Rd. Bartlett, TN 38134

**Bartlett Touchdown Club** 

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Friends of the Bartlett Library

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Kiwanis Club of Bartlett PO Box 341426 Bartlett, TN 38184

www.kiwanis.org

Leadership Bartlett Alumni

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**Northeast Shelby County Rotary Club** 

PO Box 341418 Bartlett, TN 38184 (901) 647-0411 www.bartlettrotary.org

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**Bartlett Performing Arts & Conference Center** 

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#### **Community Center / Gym**

**Bartlett Recreation Center** 

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**Bartlett Senior Center** 

5727 Woodlawn St. Bartlett, TN 38134 (901) 385-6439 www.cityofbartlett.org/seniorcenter

**Singleton Community Center** 

7266 Third Rd.
Bartlett, TN 38135
(901) 385-5593
www.cityofbartlett.org/165/Singleton-Community-Center

#### **Computer Technology**

Computers & Networks, Inc. 4005 S. Mendenhall Rd., Ste. 18 Memphis, TN 38115 (901) 365-1362 www.cnworks.com

**Memphis IT Solutions, INC** 

538 S. Center St. Collierville, TN 38017 (901) 457-4230 www.memphisitsolutions.com

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7395 US Hwy 64, Ste. 108 Memphis, TN 38133 (901) 754-3757 www.mctcomputer.com

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Brian Elder Roofing 11125 US Hwy 70

Arlington, TN 38002 (901) 848-2546 www.brianelderroofing.com

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2845 Stage Center Cv. Bartlett, TN 38134 (901) 871-7663

#### **Ellendale Electric Company**

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#### General Construction Services, Inc.

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#### General Heating & Cooling, Inc.

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#### **Morton & Associates LLC**

555 South Center St., Ste.1 Collierville, TN 38017 (901) 457-7063

#### **Patton Plumbing Heating and Air**

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#### **Phoenix Exterior & Restoration LLC**

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#### Reid Homes, Inc.

2851 Stage Village Cv., Ste. 26 Bartlett, TN 38134 (901) 372-8500 www.reidhomes.com

#### Rose Construction, Inc.

126 Hwy 51 South Covington, TN 38019 (901) 476-9600 www.roseconstruction.com

#### Royal Swimming Pools, Inc.

6426 Summer Gale Dr. Memphis, TN 38134 (901) 372-1773 www.royalswimmingpools.com

#### **Servicemaster by Capital Construction**

720 Chaney Cv. Collierville, TN 38017-2993 (901) 457-9959 www.servicemasterbycapital.com

#### **Smith's Plumbing Services**

6843 Summer Ave Bartlett, TN 38134 (901) 238-5000 www.smithsplumbingservice.com

#### Wagner General Contractors, Inc.

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#### **General Construction Services, Inc.**

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#### Linkous Construction Co. Inc.

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#### Rose Construction, Inc.

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www.southernsecurity.org

Southern Security Federal Credit Union 8058 US Hwy 64 Bartlett, TN 38133 (901) 388-3637

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#### **Bartlett Oral Maxillofacial Surgery**

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Bartlett Pediatric Dentistry & Orthodontics 3071 Kirby Whitten Pkwy. Bartlett, TN 38134 (901) 382-1564 www.bartlettpediatricdentistry.com



#### **Bellano Dental Health**

2705 Appling Rd., Ste. 101 Memphis, TN 38133 (901) 388-9110 www.bellanodental.com/

#### **Damron Dental Care**

2798 Bartlett Blvd. Bartlett, TN 38134 (901) 377-6453 www.damrondentalcare.com

#### **Dove Family Dentistry**

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#### **Higginbotham Family Dental**

6630 Summer Knoll Circle, Ste. 103 Bartlett, TN 38134 (901) 377-5060 www.higginbothamfamilydental.com

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2855 Summer Oaks Dr. Bartlett, TN 38134 (901) 377-3988 www.bestbartlettdentist.com

#### Johnson Orthodontics

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#### **Pettev Dental**

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#### **Dry Cleaners**

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(901) 387-0255 www.dcscbartlett.com

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#### **Belhaven University**

1790 Kirby Pkwy., Ste.100 Memphis, TN 38138 (901) 896-0184 www.memphis.belhaven.edu

#### **Bethel University**

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#### Freed-Hardeman University

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#### **Southwest TN Community College**

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#### **TN College of Applied Technology**

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#### **Electrical Contractor**

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#### **Electrical Contractor Association**

#### Mid-South Independent Electrical **Contractors Association**

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#### Farmers Market

#### **Bartlett Station Farmers Market**

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#### **Financial Advisor**

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7980 Brother Blvd., Ste. 103 Bartlett, TN 38133 (901) 382-9924 www.edwardiones.com

#### First Horizon Advisors, Inc.

165 Madison Ave, 14th floor Memphis, TN 38103 (901) 818-6000 www.firsthorizon.com/First-Horizon-Advisors

#### **Financial Services**

First Metropolitan Financial Services, Inc. 7124 Stage Rd., Ste.105 Bartlett, TN 38133 (901) 388-3814 www.FMFSLOANS.COM

#### **Fitness Centers**

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**Cordova Family YMCA** 7950 Club Center Cv. Cordova, TN 38016 (901) 755-2123 www.ymcamemphis.org

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#### **Flooring**

Stanley Steemer/Elesco, Inc.

1250 Big Orange Rd. Cordova, TN 38018 (901) 751-8111 www.stanleysteemer.com

#### **Florist**

Holliday Flowers & Events, Inc. Bartlett

6779 Stage Rd. Bartlett, TN 38134 (901) 388-9800 www.hollidayflowers.com

**Pugh's Flowers** 

2435 Whitten Rd. Memphis, TN 38133 (901) 372-4380 www.pughs.com

#### **Funeral Homes**

**Celebration of Life Funeral Services** 

5803 Stage Rd. Bartlett, TN 38134 (901) 779-2838 www.celebrationoflifefuneralservices.com **Memphis Funeral Home and Memorial Gardens** 

3700 N. Germantown Rd. Bartlett, TN 38133 (901) 725-0100

www.memphisfuneralhome.net

#### **Roller Family Funeral Home**

3651 Austin Peav Hwy Memphis, TN 38128 (901) 371-9500 www.rollerfuneralhomes.com

#### **Furniture Store**

**Bartlett Home Furnishings** 2755 Bartlett Blvd. Bartlett, TN 38134 (901) 388-6030 www.bartletthomefurnishingsmemphis.com

#### **General Contractor**

**BluSky Restoration Contractors, LLC** 

7480 Bartlett Corporate Cv. West Bartlett, TN 38133 (901) 383-9077 www.goBluSky.com

C-1. Inc. Construction 6409 Summer Gale Dr. Memphis, TN 38134 (901) 377-2696 www.c-1inc.com



**Chris Woods Construction Co. Inc.** 8068 US Hwy 70 Bartlett, TN 38133 (901) 386-3182

www.chriswoodsconstruction.com

#### **Elite Southern Construction**

2845 Stage Center Cv. Bartlett, TN 38134 (901) 871-7663

#### General Construction Services, Inc.

5324 Crestview Dr. Memphis, TN 38134 (901) 385-8606 www.gcstn.com

JESCO, Inc. Construction

4711 Poplar Ave., Ste. 207 Memphis, TN 38117 (901) 682-9805 www.iescoinc.net

Linkous Construction Co, Inc.

1661 Aaron Brenner Dr., Ste. 207 Memphis, TN 38120-1465 (901) 754-0700 www.linkousconstruction.com

Rose Construction, Inc. 126 Hwy 51 South Covington, TN 38019 (901) 476-9600 www.roseconstruction.com Wagner General Contractors, Inc. 7540 Bartlett Corporate Dr. Bartlett, TN 38133 (901) 386-0060 www.wagnergeneral.com

#### **Golf Course**

**Colonial Country Club** 

2736 Countrywood Pkwy. Cordova, TN 38016 (901) 388-6150 www.colonialcountryclub.org

Mirimichi Golf Club

6195 Woodstock Cuba Rd. Millington, TN 38053 (901) 259-3800 www.mirimichi.com

**Quail Ridge Golf Course** 

4055 Altruria Rd Bartlett, TN 38135 (901) 386-6951 www.thequailgolf.com

#### Government

**Bartlett City Beautiful** 

2969 Elmore Park Rd. Bartlett, TN 38134 (901) 372-9457 www.citvofbartlett.org

**Bartlett Fire Department** 

2939 Altruria Rd. Bartlett, TN 38134-3861 (901) 385-5536 www.cityofbartlett.org/depts/fire.htm

**Bartlett Police Department** 

3730 Appling Rd. Bartlett, TN 38133-2745 (901) 385-5560 www.bartlettpolice.org

**City of Bartlett** 

6400 Stage Rd. Bartlett, TN 38134 (901) 385-6400 www.cityofbartlett.org



**FDGF** 

100 Peabody Pl., Ste. 1100 Memphis, TN 38103 (901) 341-2100 www.Growth-Engine.org



#### **Grant Writer**

**Beverly Holmgren** 6133 Kimberly Elise Dr. Bartlett, TN 38135-8100 (901) 387-1556

#### Grocery

**Walmart Neighborhood Market** 

6520 Memphis Arlington Rd. Bartlett, TN 38135-2402 (901) 388-1004 www.walmart.com

### **Hair Salons**

**Vanity Salon** 7215 Us Hwy 64 Memphis, TN 38133 (901) 373-8182 www.vanitysalonmemphis.com

# **Hardware Store**

**Stewart Brothers Hardware** 

7715 US Hwy 70 Bartlett, TN 38133 (901) 377-1234 www.stewartbros.doitbest.com

# **Health Care**

#### 901 CBD Shop

2764 Bartlett Blvd. Bartlett, TN 38134 (901) 871-9291 www.MemphisCBD0il.com

#### ALSAC/St. Jude

51 Germantown Ct., Ste. 309 Cordova, TN 38018 (901) 373-5051 www.stjude.org

#### Alzheimer's Association

699 Oakleaf Office Ln., Ste. 105 Memphis, TN 38117 (901) 565-0011 www.alz.org/altn

#### **Amedisys Home Healthcare**

1655 Wynne Rd., Ste. 101 Cordova, TN 38016 (901) 388-3335 www.jeanne.phillips@amedisys.com

#### **American Esoteric Laboratories**

1701 Century Center Cv. Memphis, TN 38134 (901) 432-8606 www.ael.com



#### **Baptist Trinity Home Care**

6141 Walnut Grove Rd. Memphis, TN 38120 (901) 484-8367

**Bartlett NeuroRehab Physical Therapy** 7895 Stage Hills Blvd., Ste. 107 Bartlett, TN 38133 (901) 590-2379 www.bartlettneurorehabpt.com

#### **BioLife Plasma Services**

8015 Bellevue Pkwv. Cordova, TN 38016 (901) 248-0251 www.biolifeplasma.com/us/#

#### **Body for Life**

2965 N Germantown Rd., Ste.110 Bartlett, TN 38133 (901) 373-3300

#### **Cannon Chiropractic**

9020 Hwy 64, Ste.103 Lakeland, TN 38002 (901) 746-8745 www.cannonchiropractic.com

#### **Eye Specialty Group**

825 Ridge Lake Blvd Memphis, TN 38120 (901) 820-2323

www.eyespecialtygroup.com



#### **Cole Pain Therapy Group**

2845 Summer Oaks Dr. Bartlett, TN 38134 (901) 377-2340

www.ColePainTherapyGroup.com

With postdoctoral training in neurology, sports medicine, orthopedics, rehabilitation & pain management, our chiropractic physicians are committed to you receiving the most effective & evidence-based treatment options for spine, muscle or joint pain.

#### Footsteps In Eden (Reflexology)

7186 Cedar Rd. Bartlett, TN 38135 (901) 674-3934 www.footstepsineden.com

# Hardy House Your Family Healthcare Provider, PLLC

2747 Bartlett Blvd. Bartlett, TN 38134 (901) 748-5308 www.hardyhousehealth.com

#### **HeartBeat-CPR**

1255 Lynnfield Rd., Bldg A Ste. 106 Memphis, TN 38119 (901) 324-8556 www.heartbeat-cpr.com

#### **Home Health Care of West TN**

2995 Appling Rd., Ste. 102 Bartlett, TN 38134 (901) 250-4670 www.terrymecklin.com

### Learning Health and Wellness, LLC

2969 Elmore Park Rd, Ste 104 Bartlett, TN 38134-8309 (901) 326-9684 www.learninghealthandwellness.com

### McCulley Alleray, Sinus & Asthma

2995 Appling Rd., Ste.103 Bartlett, TN 38133 (901) 203-9333 www.mcculleyallergy.com Allergy and asthma care for the entire family!

#### Mid-South Drug Testing Inc. 950 Mt. Moriah Rd., Ste. 101 Memphis, TN 38117

(901) 320-9295

www.midsouthdrugtesting.com

#### MidSouth Eve Bank

3144 Stage Post Dr., Ste. 116 Bartlett, TN 38133 (901) 446-0927 www.advancingsight.org/mseb

### Nexgen Health & Wellness

7424 Hwy 64, Ste. 118 Bartlett, TN 38134-8309 (901) 244-6631 www.nexgenhnw.com

#### Pediatrics East, Inc.

8110 Walnut Run Rd. Cordova, TN 38018 (901) 260-4937

#### **People First Urgent and Primary Care**

6490 Memphis Arlington Rd., Ste.106 Bartlett, TN 38135 (901) 762-1531 www.peoplefirsturgentcare.com

#### Pink Ribbons LLC

6295 Summer Ave., Ste. 105 Memphis, TN 38134-8309 (901) 417-6060 www.pinkribbonsmemphis.com

#### Saint Francis Cardiology Associates

Bartlett, TN 38134-8309 (901) 300-2971 www.sfmp.com/saint-francis-cardiologyassociates

#### Select Specialty Hospital - Memphis Inc.

1265 Union Ave. 2nd & 4th Floors, Thomas Wing Memphis, TN 38104 (901) 546-2400 www.selectspecialtyhospitalsmemphis.com

#### Senior Helpers

1779 Kirby Pkwy., Ste. 5A Germantown, TN 38138 (901) 753-7520 www.seniorhelpers.com

#### The American Recovery Centers, LLC

2965 N. Germantown Rd. Bartlett, TN 38133 (901) 746-9557 www.thearcmemphis.com

#### The Chiro Place

2690 Kirby Whitten Rd., Ste. 109 Bartlett, TN 38133 (901) 221-7173 www.thechiroplace.net

### **Urgent Team**

8350 Hwy 64 Ste.103 Bartlett, TN 38133 (901) 730-6003 www.Urgentteam.net



**Vitalant** 

1045 Madison Ave. Memphis, TN 38104 (901) 529-6500 www.vitalant.org

# **Home Builders**

Reid Homes, Inc.

2851 Stage Village Cv., Ste. 26 Bartlett, TN 38134 (901) 372-8500 www.reidhomes.com

# Home Care - Non-Medical

**Family To Family Adult Care Service** 4144 Blackheath Dr. Bartlett, TN 38135 (901) 337-2596

# **Home Improvement & Repair**

**Big River Home Inspections, LLC** 

4450 Jon Stone Ln. Arlington, TN 38002 (901) 203-1895 www.bigriverhomeservices.com



**Down South Home Inspection Group** 2969 Elmore Park Rd.

Bartlett, TN 38134-8309 (901) 496-9840

#### **Mid-South Dynamic Services**

4794 Judy Lynn Ave. Memphis, TN 38118 (901) 878-9291 www.midsouthds.com

**Lucius Complete Home** 2874 Price Dr., Ste. 3 Bartlett, TN 38134 (901) 752-1232 www.GoLucius.com

# Hospital



**Lakeside Behavioral Health System** 

2911 Brunswick Rd. Bartlett, TN 38133 (901) 377-4700 www.lakesidebhs.com

### **Methodist North Hospital** 3960 New Covington Pike

Memphis, TN 38128 (901) 516-5200 www.methodisthealth.org



Saint Francis Hospital

5959 Park Ave. Memphis, TN 38119 (901) 765-1000



Saint Francis Hospital - Bartlett

2986 Kate Bond Rd. Bartlett, TN 38133 (901) 820-7000



Select Specialty Hospital - Memphis Inc.

1265 Union Ave. 2nd & 4th Floors, Thomas Wing Memphis, TN 38104 (901) 546-2400 www.selectspecialtyhospitalsmemphis.com



### **Hotel / Motel**

Best Western Plus Galleria Inn & Suites Wolfchase

8635 Ricky Bell Cv. Memphis, TN 38133 (901) 372-0000 www.bestwesternmemphis.com

Cedar Hall, LLC

3712 Broadway Rd. Bartlett, TN 38135 (901) 377-4099 www.CedarHall.com

**Comfort Inn & Suites** 

1556 Sycamore View Rd. Memphis, TN 38134 (901) 373-8200 www.qualityinn.com/tn664

Courtyard by Marriott - Memphis East Galleria

2785 New Brunswick Rd. Memphis, TN 38133 (662) 255-0768 www.marriott.com

**Fairfield Inn & Suites by Marriott** 

8489 US Hwy 64 Memphis, TN 38133 (901) 381-0085 www.marriott.com/memme

**Hampton Inn & Suites** 

2935 N. Germantown Rd. Bartlett, TN 38133 (901) 382-2050

www.memphiswolfchasesuites.hamptoninn.com

Hilton Garden Inn Memphis-Wolfchase

7955 Ikea Way Cordova, TN 38016 (901) 849-5655

www.memphiswolfchasegalleria.hgi.com

Holiday Inn & Suites Memphis - Wolfchase Galleria

2751 New Brunswick Rd. Memphis, TN 38133-2146 (901) 266-1952 www.holidayinn.com/wolfchasetn **Hyatt Place Memphis-Wolfchase** 

7905 Giacosa Pl. Memphis, TN 38133 (901) 371-0010 www.memphiswolfchasegalleria.place.hyatt.com

**Springhill Suites by Marriott** 

2800 New Brunswick Rd. Memphis, TN 38133 (901) 380-9700 www.marriott.com/hotels/travel/memss-springhill-suites-memphis-east-galleria

# Hypnosis

**Ervin Hypnosis Center, LLC** 2865 Summer Oaks Dr., Ste.100 Bartlett, TN 38134 (901) 826-4389 www.ervinhypnosiscenter.com

### **Ice Cream / Frozen Desserts**

**Smallcakes Bartlett** 

6600 Stage Rd., Ste. 109 Bartlett, TN 38134 (901) 379-8958

# **Individual Membership**

**Bobby and Sherry Simmons** 

6583 Holly Hearth Cv. Bartlett, TN 38135 (901) 573-7000

**Coleman Dixon** 

949 S. Shady Grove Rd. Memphis, TN 38120 (901) 260-2422

# **Industrial Supplies**

American Paper & Twine Co.

3695 Knight Rd. Memphis, TN 38118 (901) 542-0090 www.shopapt.com

**IAC Supply Solutions** 

7979 Brother Blvd. Bartlett, TN 38133 (901) 383-1865 www.iaccompanies.com

#### Insurance

Allstate Insurance Agency - Hooten-Hughes

6803 US Hwy 70 Bartlett, TN 38134 (901) 373-6060

www.angiehootenhughesinsurance.com

Farm Bureau Insurance

4050 North Germantown Rd. Memphis, TN 38133 (901) 386-3614 www.fbitn.com

Farmers Insurance - Paul Kaiser

7929 US Hwy 70, Ste. 5 Bartlett, TN 38133-1304 (901) 385-8500 www.farmersagent.com/pkaiser **Farmers Insurance Gatlin Agency** 

7895 Stage Hills Blvd, Ste. 110 Bartlett, TN 38133 (901) 235-1176 www.farmersagent.com/dgatlin

**Four Way Insurance** 

7909 US Hwy 70 Bartlett, TN 38133 (901) 386-1888 www.fourwayinsurance.com

Kellon Insurance Agency, Inc.

2951 Elmore Park Rd. Bartlett, TN 38134 (901) 386-2400 www.kelloninsurance.com

**McDonald Insurance and Financial Services** 

5820 Stage Rd. Bartlett, TN 38134 (901) 385-1234 www.mcdonaldins.net

Morton Insurance Agency, Inc.

2865 Summer Oaks Dr., Ste. 101 Bartlett, TN 38134 (901) 382-4600 www.mortonagency.com

Peterson Insurance Services, Inc.

8046 N. Brother Blvd., Ste. 101 Bartlett, TN 38133 (901) 386-4777 www.peterson-insurance.com/index.htm

**Shelby County Farm Bureau** 

4050 North Germantown Rd. Memphis, TN 38133 (901) 386-3614

State Farm Insurance - Bob Simpson 7124 US Hwy 64, Ste. 107 Bartlett, TN 38133 (901) 381-1233 www.bobsimpson.org

State Farm Insurance - Heath Johnson

2657 Appling Rd., Ste. 101 Bartlett, TN 38134-8309 (901) 372-2228 www.mymemphisagent.com

State Farm Insurance - Jeff Herman

3205 Kirby Whitten Rd., Ste. 101 Bartlett, TN 38134 (901) 388-4402 www.jeffhermaninsurance.com

State Farm Insurance - Trey Clemens

2919 Elmore Park Rd. Bartlett, TN 38134 (901) 755-4172 www.heytrey.com

Volner Financial Group, Inc 2854 Stage Center Dr., Ste. 104

Bartlett, TN 38134 (901) 385-1200 www.volnerfinancial.com

# **Investigations**

Blue Line Investigations 6025 Stage Rd., Ste. 42-146 Bartlett, TN 38134-8374 (901) 266-7100 www.bluelineinvestigations.net

# **Janitorial Service**

**JAN-PRO Cleaning Systems of Memphis** 

7970 Courtyard Plaza Memphis, TN 38119 (901) 683-4900 www.jan-pro.com/memphis

Office Keepers, LLC

7895 Stage Hills Blvd., Ste. 110 Bartlett, TN 38134 (901) 380-9333 www.officekeepers.com

# **Jewelry Store**

Sissy's Log Cabin

404 S. Grove Park Memphis, TN 38134-8309 (901) 834-0067 www.sissyslogcabin.com

Wiemar's Jewelry

7525 US Hwy 64 Memphis, TN 38133 (901) 382-4982

# **Laser Engraving**

**Precision Crystal Gifts and Awards** 

7933 Stage Hills Blvd. Bartlett, TN 38133 (901) 888-1019 www.PrecisionCrystal.com

### **Lawn Care Service**

BeautyLawn Spray

5890 Jetway Ave. Arlington, TN 38002 (901) 867-8335 www.beautylawnspray.com

Herbi-Systems, Inc.

7551 Bartlett Corporate Cv. E. Bartlett, TN 38133 (901) 382-5296 www.herbi-systems.com

# **Lawn Mower Repair**

**Bartlett Small Engines** 

6780 Summer Ave. Bartlett, TN 38134 (901) 386-9779 www.bartlettsmallengines.com

# **Leadership Development**

Vistage Worldwide

1640 Vinton Ave. Memphis, TN 38104 (901) 318-4789 www.vistage.com

### Library

**Bartlett Public Library** 

5884 Stage Rd. Bartlett, TN 38134 (901) 386-8968 www.cityofbartlett.org/library

# **Liquor Store**

Charlies Wine & Spirits

2570 Kirby Whitten Rd. Bartlett, TN 38133 (901) 386-2520 www.charlieswineandspirits

# **Locksmith**

Pop-A-Lock of Memphis

4109 Fir Hill Drive West Lakeland, Tn 38002 (901) 527-6736 www.popalockmemphis.com

# Logistics

Fullen Dock & Warehouse

382 Klinke Ave. Memphis, TN 38127 (901) 358-9544 www.fullendock.com

**MARITIME AGENCIES, LLC.** 

9977 Chariden Dr. Cordova, TN 38016 (901) 800-2794 www.maritimeagenciesllc.com

# <u>Manufacturers</u>

Aircon Corporation

2873 Chelsea Avenue Memphis, TN 38108 (901) 452-0230 www.aircon-corporation.com

American Clothing Express, Inc.

3190 New Brunswick Rd. Bartlett, TN 38133 (901) 385-1400 www.allurebridals.com

American Paper Optics, LLC

2995 Appling Rd., Ste. 106 Bartlett, TN 38133 (901) 381-1515 www.3dglassesonline.com

Brimhall Foods Co., Inc. 3045 Bartlett Corporate Dr. Bartlett, TN 38133 (901) 377-9016

www.brimsnacks.com

Brother Industries (USA.), Inc.
7819 N. Brother Blvd.
Bartlett, TN 38133-2763

(901) 377-7777

www.brother.com





Brother International Corporation 7777 N. Brother Blvd. Bartlett, TN 38133

Bartlett, TN 38133 (901) 379-1000 www.brother.com



Brother International Corporation has earned its reputation as a premier provider of home office and business products, home appliances for the sewing and crafting enthusiast and industrial solutions that revolutionize the way we live and work.

**Engineered Medical Systems, LLC** 

3325 Appling Rd. Bartlett, TN 38133 (901) 380-5552 www.engmedsys.net

Grace Medical 8500 Wolf Lake Dr., Ste. 110 Bartlett, TN 38133 (901) 386-0990 www.gracemedical.com

**IAC Supply Solutions** 

7979 Brother Blvd. Bartlett, TN 38133 (901) 383-1865 www.iaccompanies.com

Kele, Inc.

3300 Brother Blvd. Bartlett, TN 38133-3987 (901) 382-4300 www.kele.com/home.aspx



**Lincotek Medical** 

3110 Stage Post Dr., Ste. 101 Bartlett, TN 38133 (901) 590-4240 www.lincotekmedical.com

LSI, Graphics, LLC. 2950 Brother Blvd., Ste. 103 Bartlett, TN 38133 (901) 794-3032 www.lsigraphics.com

**Mechanical Automated Control System** 

3150 Stage Post Rd., Ste. 111 Bartlett, TN 38133 (901) 386-1521 www.macsinc.com

Memphis Record Pressing / Audiographics 3015 Brother Blvd. Bartlett, TN 38133 (901) 821-9099



Odyssey Medical Technologies LLC 2975 Brother Blvd.

Bartlett, TN 38133 (901) 383-7777 www.odysseymedicaltech.com

www.agmw.com

### **Olympus Surgical Technologies America**

2925 Appling Rd. Bartlett, TN 38133 (901) 373-0200 www.olympus.com



Onyx / Elos Medtech

1800 N. Shelby Oaks Dr. Memphis, TN 38134 (901) 323-6699 www.onyxmedical.net

#### **Precision Crystal Gifts and Awards**

7933 Stage Hills Blvd. Bartlett, TN 38133 (901) 888-1019 www.PrecisionCrystal.com

Titan Medical Mfg., LLC

7580 Bartlett Corporate Dr. Bartlett, TN 38133 (901) 672-6333 www.titanmedicalmfg.com



**Varsity Spirit Fashions** 

3131 Appling Rd. Bartlett, TN 38133 (901) 213-5300 www.varsity.com

# Marketing

L Massey Marketing

355 King Ave Medina, TN 38355 (901) 212-6162 www.lmasseymarketing.com

### **Mechanical Contractor**

**Damon-Marcus Company** 

5871 Bartlett Stage Cv. Bartlett, TN 38134 (901) 377-9400 www.damonmarcus.com

# Medical Device Manufacturer

**Bioventus LLC** 

1900 Charles Bryan Rd., Ste. 275 Cordova, TN 38016 (901) 341-2900 www.bioventusglobal.com

**Engineered Medical Systems, LLC** 

3325 Appling Rd. Bartlett, TN 38133 (901) 380-5552 www.engmedsys.net

**Grace Medical** 

8500 Wolf Lake Dr., Ste. 110 Bartlett, TN 38133 (901) 386-0990 www.gracemedical.com

**Greater Memphis Medical Device Council - GMMDC** 

2969 Elmore Park Rd Bartlett, TN 38134-8309 (901) 490-2578 www.gmmdc.org



3110 Stage Post Dr., Ste. 101 Bartlett, TN 38133 (901) 590-4240 www.lincotekmedical.com

Metal Removal Technologies, LLC

3121 Bartlett Corporate Dr., Ste. 105 Bartlett, TN 38133 (901) 421-5607 www.metal-removal.com

**Methods Machine Tools** 

6700 Fletcher Creek Cv. Memphis, TN 38133 (901) 255-6760 www.methodsmachine.com

**Odyssey Medical Technologies, LLC** 

2975 Brother Blvd. Bartlett, TN 38133 (901) 383-7777 www.odysseymedicaltech.com

Olympus Surgical Technologies America

2925 Appling Rd. Bartlett, TN 38133 (901) 373-0200 www.olympus.com



Onyx / Elos Medtech

1800 N. Shelby Oaks Dr. Memphis, TN 38134 (901) 323-6699 www.onyxmedical.net

**Smith & Nephew** 

1450 Brooks Rd. Memphis, TN 38116 (901) 396-2121 www.smith-nephew.com



Titan Medical Mfg., LLC

7580 Bartlett Corporate Dr. Bartlett, TN 38133 (901) 672-6333 www.titanmedicalmfg.com



# **Medical Supplies**

Pink Ribbons, LLC 6295 Summer Ave., Ste. 105 Memphis, TN 38134-8309 (901) 417-6060 www.pinkribbonsmemphis.com

**Wolfchase Limb & Brace** 

7625 US Hwy 64, Ste. 103 Memphis, TN 38133 (901) 507-7821 www.mywlb.com

#### Museum

**Davies Manor Association** 

3570 Davieshire Dr. Bartlett, TN 38133 (901) 386-0715 www.daviesmanorplantation.org

### **Music Store**

#### **Revolve Guitar & Music Shop**

5832 Stage Rd. Bartlett, TN 38134 (901) 371-0928 www.revolveguitars.com

# Newspaper

#### **Bartlett Express - Magic Valley Publishing**

2850 Stage Village Cv., Ste. 5 Bartlett, TN 38134-4682 (901) 433-9138 www.bartlett-express.com

#### **Commercial Appeal/Bartlett Weekly**

119 S. Main Ste. 300 Memphis, TN 38103 (901) 529-2345 www.commercialappeal.com

# Non-Profit Organization

#### Alzheimer's Association

699 Oakleaf Office Ln., Ste. 105 Memphis, TN 38117 (901) 565-0011 www.alz.org/altn

#### **Bartlett Touchdown Club**

PO Box 341241 Bartlett, TN 38134 (901) 598-1458 bartlettfootball.com

#### **Greater Memphis Medical Device Council - GMMDC**

2969 Elmore Park Rd Bartlett, TN 38134-8309 (901) 490-2578 www.gmmdc.org

#### MidSouth Eye Bank

3144 Stage Post Dr., Ste. 116 Bartlett, TN 38133 (901) 446-0927 advancingsight.org/mseb

#### **Shelby Farms Park Conservancy**

6903 Great View Dr. N Memphis, TN 38134 (901) 222-7250 www.shelbyfarmspark.org

#### **Youth Leadership Bartlett**

2969 Elmore Park Rd. Bartlett, TN 38134 (901) 372-9457

#### **Youth Villages**

3320 Brother Blvd. Bartlett, TN 38133-8950 (901) 251-5000 www.youthvillages.org

## Nursing and Rehab

### **Ave Maria Home**

2805 Charles Bryan Rd. Bartlett, TN 38134 (901) 386-3211



- Assisted Living
- Skilled Care
- · Assisi Adult Day Center
- Green House® Homes
- Pastoral Care
- St. Clare Health & Rehab at Ave Maria
- Physical, Occupational & Speech Therapy
- St. Luke Cottage (Alzheimer's/Memory Care)

#### **Christian Care Center of Memphis, LLC**

6500 Kirby Gate Blvd. Memphis, TN 38119 (901) 752-0772 www.cccofmemphis.com



#### **Cordova Wellness & Rehabilitation Center**

955 N. Germantown Pkwy. Cordova, TN 38018 (901) 754-1393

www.cordovactr.com

8119 Memphis-Arlington Rd.

We are a skilled nursing facility offering short-term rehab & long-term care services. We are able to care for a variety of medical needs & provide patient- centered care. Give us a call to learn more about our community!

#### Rainbow Health & Rehab of Memphis, LLC

Bartlett, TN 38133 (901) 937-6302 www.covenantdove.com/facility-details.php?id=49

The King's Daughters & Sons Home

3568 Appling Rd. Bartlett, TN 38133-2704 (901) 272-7405 www.kdsbartlett.com

# **Nutrition / Health Center**

#### **Body for Life**

2965 N Germantown Rd., Ste.110 Bartlett, TN 38133 (901) 373-3300

#### **General Nutrition Center**

5985 Stage Rd., Ste. 28 Bartlett, TN 38134 (901) 382-8999 www.gnc.com

### **People First Urgent and Primary Care**

6490 Memphis Arlington Rd., Ste.106 Bartlett, TN 38135 (901) 762-1531 www.peoplefirsturgentcare.com

#### **Urgent Team**

8350 USv Hwy 64, Ste. 103 Bartlett, TN 38133 9(01) 730-6003 www.urgentteam.net

## Office Coffee & Water Service

#### **Premium Refreshment Service**

3338 Democrat Rd., Ste. 1 Memphis, TN 38118 (901) 672-5092 www.premiumrefreshment.com

### Office Furniture

#### Digital Now, Inc.

3144 Stage Post Dr., Ste. 101 Bartlett, TN 38133 (901) 377-2121 www.digitalnow.net

#### **Workplace Furniture**

6400 Shelby View Dr., Ste.109 Memphis, TN 38134 (901) 729-6477

wpfurn.com

Workplace Furniture is the premier office furniture dealer in the mid-south, serving TN, MS, and AR. With a wide range of new and used furniture, Workplace Furniture offers customers exceptional value, excellent design, and professional service.

# Office Machines -Sales & Service

#### **Memphis Communications Corporation**

4771 Summer Ave. Memphis, TN 38122 (901) 725-9271 www.memphiscommunications.net

### Ricoh USA. Inc

57 Germantown Ct., Ste. 102 Cordova, TN 38018 (901) 737-8499 www.ricoh-usa.com

#### **RJ Young**

3141 Stage Post Dr. Bartlett, TN 38133 (901) 373-6331 www.rjyoung.com

### XMC Inc

7585 AE Beaty Dr., Ste. 101 Bartlett, TN 38133 (901) 737-8910 www.xmcinc.com

# **Office Supplies**

### A - Z Office Resources

1862 Latham St. Memphis, TN 38106 (901) 230-6137 www.azorinc.com

# **Optometrists**

**Bartlett Vision Clinic** 3114 Kirby Whitten Rd. Bartlett, TN 38134 (901) 377-9588

### **Orthodontist**

Johnson Orthodontics 6551 Stage Oaks Dr., Ste. 2 Bartlett, TN 38134 (901) 386-5800 www.johnsonortho.com

**Packing & Shipping** 

The UPS Store

6025 Stage Rd., Ste. 42 Bartlett, TN 38134 (901) 385-8701 www.theupsstorelocal.com/0869

# **Party Planning**

**Behind the Scenes** 

771 Brookhaven Circle Memphis, TN 38117 (901) 624-7047 www.btsmemphis.com



**Pump It Up Bartlett** 

8000 US Hwy 64, Ste. 101 Bartlett, TN 38133 (901) 386-8700 www.pumpitupparty.com

# **Party Rentals**

**Behind the Scenes** 

771 Brookhaven Circle Memphis, TN 38117 (901) 624-7047 www.btsmemphis.com



# **Payday Advance Loans**

Cash in a Flash Check Advance

6337 Stage Rd. Bartlett, TN 38134 (901) 937-6919 www.cashinaflashmemphis.com

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(901) 672-0761 www.ytbtravel.com/MarianReimann

#### **Travel Leaders**

2765 Wolf Creek Pkwy., Ste. 104 Memphis, TN 38133 (901) 377-6600 www.gotravelleaders.com

### **Utilities**

City of Bartlett 6400 Stage Rd. Bartlett, TN 38134 (901) 385-6400 www.cityofbartlett.org



# Veterinarian

Family Veterinary Practice 5712 Stage Rd. Bartlett, TN 38134-4516 (901) 385-8387 www.familyveterinarypractice.com

### **Video Production Services**

#### API Photographers Inc.

3111 Stonebrook Circle Memphis, TN 38116 (901) 396-8650 www.apicine.com

#### Dean Film & Video

6695 Fletcher Creek Cv. Memphis, TN 38133 (901) 373-0101 www.deanhd.com

#### Master Video Productions, Inc.

2832 Bartlett Rd.
Bartlett, TN 38134
(901) 372-7012
www.mastervideomemphis.com

#### V2 Media

7850 Stage Hills Blvd., Ste. 103 Bartlett, TN 38133 (901) 794-3515 www.v2memphis.com



### **Waste Removal**

Republic Services 3840 Homewood Rd. Memphis, TN 38118 (901) 362-4700 www.republicservices.com

#### **Waste Connections of TN, Inc**

621 E Brooks Rd.
Memphis, TN 38116
(901) 398-5400
www.wasteconnectionsmemphis.com

# Weddings

# Hicks Convention Services 935 Rayner St. Memphis, TN 38114

Memphis, TN 38114 (901) 272-1171 "Hicks has the expertise

to produce any event you can imagine. Our dedicated staff of trade show specialists and event coordi nators can assist you in preparing all your needs. Let Hicks make your Special Day EXTRA special!"

# **Windows**

# Champion Windows

1600 Century Center Pkwy., Ste. 108 Memphis, TN 38134 (901) 565-7800 www.championfactorydirect.com

# **SMALL BUSINESS ADVOCATE**



# CENTER STAGE SPONSORS











# **ENCORE SPONSORS**











# **Center Stage Sponsors**

Chief Underwriters of the BACC's Membership Services

Enhancing the Chamber's value by providing first-class programing for its Members

# **Encore Sponsors**

Going the Extra Mile in supporting the mission of the Bartlett Area Chamber
Encore Sponsors support the BACC by participating in program activities that benefit the
membership and the community

# Bartlett Chamber Family

The Bartlett Area Chamber of Commerce could not provide the level of services to its members and the community without the direct assistance from its associate partners housed within the BACC office at 2969 Elmore Park Rd. These organizations help the BACC in everything from graphic design to workforce development. We are extremely fortunate to have this talented pool to enhance the BACC's mission.



From left to right: Glen Mullins, BACC Dir. Membership & Community Dev.; John Churchill, VP TechEd2Go; Savannah Donley, BACC Econ. Dev. Specialist; Kathy Carl, BACC Dir. Operations; John Threadgill, BACC President; Terry Macklin, BACC Ambassadors Club President; Roy Smith, GMMDC Exec. Dir.; Rusty Sullivan, CEO, Cobalt Design Group.

# Chamber 101

The Bartlett Area Chamber of Commerce is just one of approximately 4,000 chambers across the country. Yet it, like all other chambers in America, is an autonomous entity that answers to no one except its own governing body...its Board of Directors and its membership. It is not a franchise of a holding company or part of the US Chamber of Commerce or even the Tennessee Chamber of Commerce. It is a not-for-profit standalone membership organization, incorporated in the State of Tennessee and recognized by the US Secretary of the Treasury. One of the main misconceptions of a chamber of commerce is that it is an arm

of city government – which it is not. Though it works closely with all governments, its independence from government is one of its many strengths.

Chambers of commerce represent their local business community. Its mission is defined by its Board of Directors but the commonality among chambers is advocating for an environment conducive to economic growth...the type of growth that nurtures good paying jobs and ensures a prosperous and resilient economy. Every community is different and each has its own strengths and weaknesses. A good chamber of commerce addresses both and also looks for ways to leverage their assets toward new opportunities.



The Bartlett Chamber Foundation is a 501(c)(3) organization primarily focusing on Leadership, Education and Workforce Development in the Bartlett Community. It serves as a vehicle to administer and implement programs that may not fall within the traditional purview of a chamber of commerce. Main program areas are Leadership Bartlett, Mayor's Youth Leadership Council, community enhancement projects and workforce development. Emphasis is also placed on the education and training of existing and future employees on the skills needed for the 21st Century.



Commonly referred to as the "BRIC", the main conference room at the Chamber office is used for all types of meetings and brain storming sessions. The BRIC is the official Board Room for the Greater Memphis Medical Device Council but also serves as a conference room for workshops and seminars, presentations to prospective Bartlett businesses and investors, receptions, BACC Board meetings, ambassador meetings and many other activities The BRIC has allowed the GMMDC and the Chamber to host activities that have led to job creation and new businesses locating to Bartlett. The BACC appreciates the funding provided by the Delta Regional Authority and for Mark Askew at A2H for facilitating the renovation.



The Greater Memphis Medical Device Council was founded in 2016 to help address the need of local Medical Device Companies to have access to the skilled employees needed to produce their products. In addition to providing life changing products, the Medical Device companies in the Greater Memphis area generate more than one billion dollars of economic impact annually and provides thousands of people in the Greater Memphis area with excellent careers.



TechEd2Go is a minority and small business enterprise with a dual mission of shrinking the digital divide in under-served communities and connecting great companies with a great workforce. Our services include aptitude and skills assessments, soft skills and technical training, and employee onboarding and coaching. We work with nonprofits, K12 school districts, businesses, and post-secondary institutions across middle and western Tennessee.



Since 1994 Cobalt Design Group has been providing creative specialty design work to companies nationwide. Memphis area clients include FedEx, International Paper, Tire Pros, Buck Gardner Calls and American Car Care Centers. Cobalt's founder and CEO, Rusty Sullivan, is a graduate of the University of Memphis with a degree in Fine Arts. During his career Rusty has received numerous awards and recognitions for design and creativity. The BACC is fortunate to have Cobalt as our in-house graphic designer and branding specialist.

### **Bartlett Chamber Ambassadors Club**

Few chambers can function effectively without a group of dedicated volunteers. The Bartlett Chamber Ambassadors Club is comprised of individuals from a diverse membership base, who recognize the contribution that a chamber makes to the community. Ambassadors offer their time and talent to assist fellow members and participate in almost every BACC event. The Ambassadors elect a President, Vice-President and Secretary and have three standing committees; mentorship, hospitality and events.

# **BACC Program of Work**

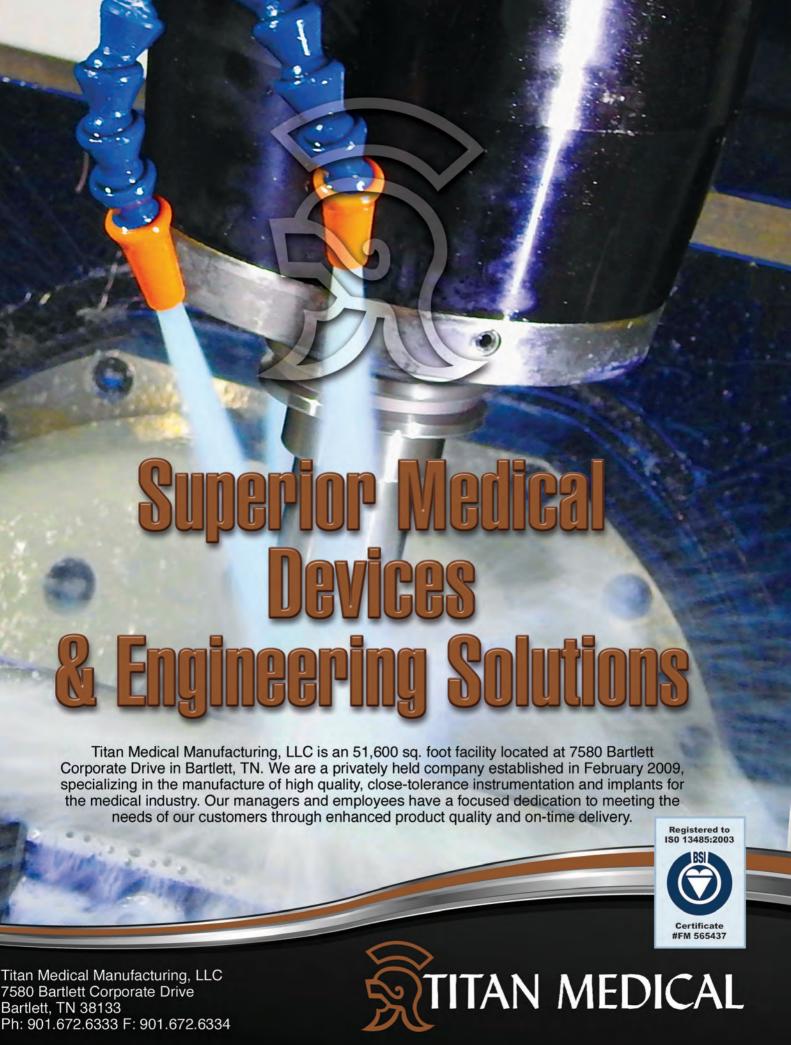
Each January the BACC staff presents a work agenda to its Board of Directors. The program outlines the primary goals and objectives for the year that reflect the consensus of its governing body and the general membership. After review, and potential amendments, the Board approves the agenda and charges the BACC President and staff with the responsibility of implementation.

# **Mission**

The BACC is committed to advancing the long-term prosperity of Bartlett and Northeast Shelby County by sustaining and growing its business community.

### Who We Are

The BACC is Northeast Shelby County's largest business membership organization. It is comprised of more than 700 members who represent a broad array of industries and professions within a market population of 265,000.





# Your Safe Care is Our #1 Priority

At Saint Francis Hospital - Bartlett, we go above and beyond to help ensure that our hospital is safe for you. We're here for emergencies 24/7 with the quality and expertise that makes us a community built on care. If you're not feeling well, don't ignore your symptoms or downplay your pain. Taking care of your health now may prevent greater health risks in the future.



Social Distancing







For more information, visit SaintFrancisBartlett.com



A COMMUNITY BUILT ON CARE